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Association of Banks in Jordan 29th Annual Report 2007

Association of Banks in Jordan

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His Majesty King Abdullah II bin All Hussein





The Association's Board of Directors comprised the following banks at the end of 2007

- The Housing Bank for Trade and Finance / represented by H.E. Dr. Michel Marto / chairman
- Jordan Kuwait Bank / represented by Mr. Mohammad Yasser Al Asmar / vice chairman
- Arab Bank / represented by Mr. Salem Bourqan / member
- Jordan Ahli Bank / represented by H.E. Mr. Marwan Awad / member
- Union Bank / represented by Mr. Issam Salfiti / member
- Capital Bank / represented by Mr. Haitham Qumhiyeh / member
- Bank of Jordan / represented by Mr. Shaker Fakhoury / member
- Arab Jordan Investment Bank / represented by Mr. Hani Al Qadi / member
- Citibank / represented by Mr. Ziyad Aqrouq / member
- Central Bank of Jordan / represented by H.E.Mrs Kholoud Al- Saqqaf / observer member.

Director General

Dr. Adli Kandah

Auditors

Messers Ma'moun Faroukah & Partners

Members

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Membership in the Association is mandatory for all Jordanian banks and branches of non-Jordanian banks operating in Jordan. The Association's membership at the end of 2007 was as follows:

First: Jordanian banks:

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| # | Member Name | Established in | Web site |
|----|--------------------------------------|----------------|----------------------------|
| 1 | Arab Bank | 1930 | www.arabbank.com.jo |
| 2 | Jordan Ahli Bank | 1956 | www.ahli.com |
| 3 | Cairo Amman Bank | 1960 | www.cab.jo |
| 4 | Bank of Jordan | 1960 | www.bankofjordan.com |
| 5 | The Housing Bank for Trade & Finance | 1974 | www.hbtf.com |
| 6 | Jordan Kuwaiti Bank | 1977 | www.jordan-kuwait-bank.com |
| 7 | Arab Jordan Investment Bank | 1978 | www.ajib.com |
| 8 | Jordan Commercial Bank | 1978 | www.jgbank.com.jo |
| 9 | Jordan Islamic Bank | 1978 | www.jordanislamicbank.com |
| 10 | Jordan Investment & Finance Bank | 1989 | www.jifbank.com |
| 11 | Arab Banking Corp./ Jordan | 1989 | www.arabbanking.com.jo |
| 12 | Union Bank | 1991 | www.unionbankjo.com |
| 13 | Societe General - Jordan | 1993 | www.sgbj.com.jo |
| 14 | Capital Bank | 1996 | www.capitalbank.jo |
| 15 | International Islamic Arab Bank | 1997 | www.iiabank.com.jo |

Second: Non-Jordanian banks

| # | Member Name | Established in | Web site |
|---|-------------------------|----------------|---------------------------|
| 1 | HSBC | 1949 | www.jordan.hsbc.com |
| 2 | Egyptian Arab Land Bank | 1951 | www.arakari.com.jo |
| 3 | Rafidain Bank | 1957 | www.rafidain-bank.org |
| 4 | Citi Bank | 1974 | www.citibank.com/jordan |
| 5 | Standard Chartered | 2002 | www.standardchartered.com |
| 6 | Bank Audi | 2004 | www.audi.com.lb |
| 7 | National Bank of Kuwait | 2004 | www.nbk.com |
| 8 | BLOM Bank | 2004 | www.blom.com.lb |



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Messers / Respected members of the Association of Banks

It is a pleasure to thank you warmly for accepting our invitation and attending the 29th annual ordinary meeting of the general assembly. I am glad to present to you the 29th annual report about the achievements and activities of the Association of Banks as well as the audited financial statements for the year ending December 31, 2007. The auditor's report, addressed to your Association about the results of the examination of the statements, is attached.

Messers / Respected members of the Association

Banks continued to adhere to all requirements of the Central Bank of Jordan and the international obligations that aim at developing the banking system by introducing global standards in all banking operations. Such steps include corporate Governance, implementation of Basel II requirements, the National Payment System, the electronic clearing of cheques and the Credit Information bureau among other guidelines.

I would like to mention that banks operating in the Kingdom have extended credit facilities, the outstanding of which stood at JD11 billion at the end of 2007. Deposits at the banks at the end of the year reached JD16 billion. Shareholders' equity exceeded JD3 billion, of which around JD1.8 billion represented the total capital of banks.

The results of banks' operations in 2007 indicate that their pretax profits have increased to more than JD571 million. Most of the profits were derived from operational income generated from core banking activities, topped by the extension of credit facilities, which is considered the main vein that feeds economic dealings. Employing depositors' money in several investment tools provided banks with another source of income from core banking business.

The growth in banks' profits does not only benefit the shareholders because a good portion is tax revenue for the state treasury. It is estimated that the income tax and other fees that banks have to pay to the Ministry of Finance for the year 2007 will be more than one-third of the total tax revenues that public shareholding companies pay to the state treasury every year.

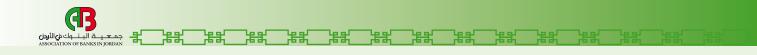
Moreover, higher profits enable banks to expand their social responsibility role, towards the environment and the community where they operate, whether through donations or through development and building activities. The higher profits also allow banks to assist various parties based on organized and well-studied policies and strategies. What's more important is of concern to banks as the higher profits strengthen their foundations in order to raise capital through stock dividends or private placement. This approach ultimately enhances the capabilities of banks to finance economic projects.

Messers / Respected members of the Association

Finally, please allow me to express much thanks to all members of the Association for their efforts throughout the year to achieve the Association's objectives. It is my pleasure to express thanks and appreciation to the Governor of the Central Bank of Jordan and the various personnel for their continued cooperation with the Association for the benefit of the national economy under the leadership of His Majesty King Abdullah II Bin Al Hussein, May God protect him.

Dr. Michel Marto Chairman of the Board of Director





Director General Address

During 2007, the Association discussed and followed up on several issues submitted to it, particularly those that were presented by member banks. A total of 27 issues and subjects, including legislative matters, were discussed in the Association by various committees that were formed. Of those topics, 11 banking were received from member banks, eight subjects were from the Central Bank of Jordan (CBJ) and eight were draft regulations from the Government.

These matters were discussed in-depth by specialized technical committees in the Association and the remarks / comments of the banks about these issues were forwarded to the concerned parties. The response to the observations was highly and seriously considered as the parties embraced several proposals and remarks, which were suggested by the Association on behalf of the banks regarding different issues.

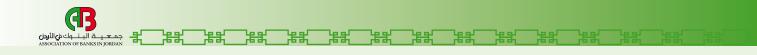
Also during 2007, about 24 workshops, seminars, training courses and lectures were held regarding subjects and issues of interest to the banking sector. The association participated in two committees formed by the Prime Minister and the Minister of Industry and Trade. One committee dealt with "demographic investment" and the second studied the report issued by the World Bank on business activities.

The association issued during 2007 a set of bulletins, reports and studies related to the Jordanian banking sector.

Finally, I cannot but deeply thank and appreciate the efforts and distinguished expertise of the Chairman and Board Members for their continued support to the Association. Much thanks and appreciation goes also to all member banks for their cooperation and to all staff at the association for their efforts for further progress.

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Dr. Adli Kandah Director General



First: Summary of Economic Situation in 2007

The main economic developments in the Kingdom during the year 2007 were the following:

Gross Domestic Product: The Gross Domestic Product (GDP) grew by 6.0 per cent at constant market prices during 2007 compared to 6.4 per cent growth during 2006. Although this growth is still within relatively high levels, it confirms at the same time that the Jordanian economy is still moving toward a slowdown for the third consecutive year.

Most of the sectors contributed to this growth led by the sector of finance, insurance, real estate and business services, which recorded a 1.5 per cent growth. In second place, taxes on products grew by 0.9 per cent followed by the sectors of transport, telecommunications, manufacturing and government services each of which grew by 0.8 per cent. Wholesale and retail trade registered 0.5 per cent growth; construction posted 0.4 per cent and the personal and social services sector trailed with a 0.2 per cent growth. The negative performance continued at the sectors of mining industries and the producers of not-for-profit services. This regression, in terms of negative rates, caused the average general growth in the GDP to slip.

Prices: The average inflation measured by the relative change in the consumer price index stood at 5.4 per cent in 2007 compared to 6.2 per cent in 2006. Fodder and foodstuffs were the main products whose prices went up in 2007 in addition to the rise in the prices of international crude oil. Such an increase reflected on the prices of raw materials and capital goods used in production and clearly showed on the prices of end products whether manufactured locally or imported.

Volume of Investments benefiting from the Investment Promotion Law: The amount of investments, which benefited from the investment promotion law, reached JD2221.2 million in 2007 compared to JD1833.6 million in 2006.

External Trade: In 2007, external trade declined as the average growth of exports slowed down from 21.0 per cent in 2006 to 9.5 per cent in 2007. In contrast, the average growth of imports rose from 10.0 per cent in 2006 to 17.2 per cent in 2007. As a result, the trade deficit widened by 23.4 per cent in 2007. National exports accounted for 36.0 per cent of GDP in 2007 (compared to 36.9 per cent in 2006). The value of imports relative to the GDP stood at 85.5 per cent (compared to 81.9 per cent in 2006). Consequently, the rate of the trade deficit to the GDP was 49.5 per cent in 2007 (compared to 45.0 per cent in 2006).

Poverty and Unemployment: Available data indicate that the unemployment rate declined by 0.9 per cent from its 2006 level reaching 13.1 per cent in 2007. However, this rate is still high and represents one of the major challenges facing the national economy. As for poverty, latest data issued by the Department of Statistics (DOS) showed that the rate of poverty went up from 14.2 per cent in 2002 to 14.7 per cent in 2005. The poverty line rose 28.6 per cent from JD392 per capita annually in 2002 to JD504 per capita annually in 2005. The poverty rate in urban areas reached 13.1 per cent compared to 12.9 per cent in 2002. In rural areas, the living standards regressed as the poverty rate increased to 22.8 per cent compared to 18.7 per cent in 2002.

Public Finance: The budget deficit after aid amounted to JD614.5 million in 2007 or 5.5 per cent of GDP at current prices compared to 4.4 per cent in 2006. But before aid, the budget deficit rose to JD958 million in 2007 or 8.5 per cent of the GDP in current prices.

Current Account: The deficit of the current account in the balance of payments increased as a percentage of GDP to around 15.1 per cent in 2007 from 13.7 per cent in 2006.

Foreign Currency Reserves: The balance of foreign currency reserves at the CBJ increased by 12.6 per cent or JD769.2 million to JD6870.8 million at the end of 2007. This amount suffices the Kingdom's imports of goods and services for six months and strengthens the monetary stability besides maintaining the exchange rate stability of the Jordanian dinar against foreign currencies.

Domestic Liquidity / Money Supply (M2): Money supply went up by JD1488.8 million or 10.6 per cent to JD15598.5 million at the end of 2007. This increase was due to a JD2264.9 million rise in the net domestic assets of the Jordanian banking system and a JD313.1 million rise in the net foreign assets of the Jordanian banking system over the levels registered in 2006.

Credit Facilities: The outstanding balance of credit facilities extended by licensed banks reached JD11295.6 million at the end of 2007, 15.7 per cent or JD1533.7 million higher than the total at the end of 2006. The main increase was in loans category, which went up by 19.1 per cent from JD7722.1 million in 2006 to JD9199.8 million in 2007. Loans accounted for 81.5 per cent of the direct credit facilities outstanding in 2007 compared to 79.1 per cent in 1006.

Advances in current accounts or overdrafts rose slightly by not more than five per cent to around JD1658.6 million at the end of 2007 compared to JD1580.5 million in 2006. Despite the absolute increase in the volume of this type of financing, its percentage to the overall credit facilities went down from 16.2 per cent in 2006 to 14.7 per cent in 2007. The balance of discounted bills dropped by 4.8 per cent from JD459.3 million in 2006 to JD437.2 million in 2007.

Regarding the classification of credit facilities by currency, the relative importance of those extended in dinars rose to 90.3 per cent of the total credit facilities at the end of 2007 compared to 89.8 per cent in 2006. This increase came at the expense of credit facilities in foreign currencies, which slipped to 9.7 per cent from 10.2 per cent.



A breakdown of the credit facilities by economic activity showed an increase in credits extended to all sectors at the end of 2007. Most of the increase was concentrated in credits to "general trade" which rose by JD518.1 million or 33.8 per cent of the overall increase. The "construction" sector ranked second as credit facilities extended to it went up by JD381.3 million or 24.9 per cent of the gross increase. Credits to the "industrial" sector rose by JD255.0 million or 16.6 per cent of the overall increase in credit facilities. This indicates that most of the credit facilities extended by banks operating in the Kingdom were short-term in line with the tenor of deposits held by the banks.

Deposits: The balance of total deposits at licensed banks went up by 9.6 per cent or JD1396.2 million reaching JD15988.1 million at the end of 2007. The higher balance of deposits in 2007 was due to an increase in the (resident) private sector deposits by JD1223.9 million, a JD130.1 million rise in the deposits of the public sector, a JD35.0 million increase in the deposits of (non-resident) private sector and a JD7.2 million rise in deposits of non-banking financial institutions compared to the levels at the end of 2006.

In terms of structural classification of the main deposits (demand, savings and time deposits), the relative importance of time deposits was higher for the second consecutive year as it accounted for 62.4 per cent of total deposits compared to 60.0 per cent in 2006. This gain in the importance of this type of deposits came at the expense of the other two categories: Demand and savings. The relative importance of demand deposits came down from 26.3 per cent to 25.0 per cent in 2007 whereas the relative importance of savings declined from 13.7 per cent to 12.5 per cent.

By type of currency, the relative importance of the deposits in dinars went up to 66.4 per cent of the total deposits at the end of 2007 compared to 64.6 per cent in 2006. The higher relative importance of the dinar came at the expense of deposits in foreign currencies whose relative importance declined from 35.4 per cent in 2006 to 33.6 per cent in 2007.

Interest Rates Structure:

Interest rates on monetary policy tools

The CBJ amended in 2007 the terms of repurchase agreements by allowing the licensed banks to carry out overnight repurchase agreements with the CBJ instead of one week at 7.25 per cent interest which is 125 basis points lower than its previous level.

The CBJ lowered by 50 basis points the interest rates on its monetary tools for one time, on each of the rediscount operations, overnight window deposit and overnight repurchase agreements. The rates became 7.00 per cent, 4.75 per cent and 6.75 per cent respectively.



Interest rates on deposits at licensed banks moved upwards during 2007 compared to the levels at the end of the previous year. The average weighted interest rates on time deposits rose by 43 basis points to 5.56 per cent whereas the average weighted interest rates on savings edged up by 11 basis points to 1.10 per cent. The average weighted interest rates on demand deposits reached 0.94 per cent, seven basis points higher than the level at the end of 2006.

Interest rates on credit facilities extended by licensed banks moved upwards during 2007 compared to the levels in 2006. The average weighted interest rates on overdrafts or advances under current accounts increased by 60 basis points to 9.83 per cent whereas the average weighted interest rates on discounted bills rose by 73 points to 9.45 per cent. The average weighted interest rates reached 8.86 per cent on loans, 30 basis points higher than the level at the end of 2006.

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Second: Development of the Banking System in 2007

A) The Consolidated Balance Sheet of Licensed Banks

During 2007, banks continued to achieve more exceptional results that reflected on their balance sheets and financial statements as follows:

1. Assets / Liabilities

The assets / liabilities balance of licensed banks increased by 10.6 per cent compared to a 14.9

per cent rise in 2006. The balance reached JD26815.6 million at the end of 2007 compared to JD24237.6 million at the end of 2006. Debt owed by the (resident) private sector went up by 15.3 per cent from JD9528.8 million in 2006 to JD10988.0 million in 2007. The balance of debt owed by the public sector surged by 32.9 per cent from JD2312.4 million in 2006 to JD3074.9 million in 2007. The balance of foreign currency held by banks at the central bank rose by an average 8.2 per cent to the equivalent of JD472.2 million in 2007 compared to JD436.5 million in 2006. Reserves in dinars of licensed banks increased to JD3630.7 million in 2007, 1.6 per cent higher than the JD3572.2 million in 2006.

Foreign assets rose by the equivalent of JD313.1 million or 5.0 per cent to JD6516.5 million at the end of 2007 compared to JD6203.4 million in 2006.

Banks' assets of foreign currencies reached JD7908.2 million in 2007, 5.0 per cent higher than the JD7534.0 in 2006.

As for liabilities, foreign liabilities went up by 13.7 per cent to JD4793.2 million in 2007 compared to JD4215.9 million in 2006.

Banks' liabilities of foreign currencies increased by 7.4 per cent to JD7963.3 million in 2007 compared to JD7414.4 million in 2006

The balance of loans extended by the central bank to the licensed banks dropped by JD56.6 million or 11.5 per cent to JD436.3 million in 2007 from JD492.9 million in 2006.

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| | 2006 | 2007 | Change | Change |
|---|------------|------------|------------|--------|
| End of Period | JD million | JD million | JD million | % |
| Assets | | | | |
| Foreign Assets | 6203.4 | 6516.5 | 313.1 | 5.05 |
| Domestic Assets | 18034.2 | 20299.1 | 2264.9 | 12.56 |
| Claims on Public Sector | 2312.4 | 3074.9 | 762.5 | 32.97 |
| Claims on Private Sector (Resident) | 9528.8 | 10988.0 | 1459.2 | 15.31 |
| Claims on Financial Institutions | 117.6 | 176.6 | 59 | 50.17 |
| Reserves | 3572.2 | 3630.7 | 58.5 | 1.64 |
| Currency | 173.7 | 177.8 | 4.1 | 2.36 |
| Deposits with CBJ in Jordan Dinar | 3398.5 | 3452.9 | 54.4 | 1.60 |
| Deposits with CBJ in foreign currencies | 436.5 | 472.2 | 35.7 | 8.18 |
| Unclassified Assets | 2066.7 | 1956.7 | -110 | -5.32 |
| Total Assets = Liabilities | 24237.6 | 26815.6 | 2578 | 10.64 |
| Liabilities | | | | |
| Demand Deposits | 3217.8 | 3368.4 | 150.6 | 4.68 |
| Time and Saving Deposits | 8842.3 | 9995.6 | 1153.3 | 13.04 |
| Foreign Liabilities | 4215.9 | 4793.2 | 577.3 | 13.69 |
| Central Government Deposits | 477.8 | 535.1 | 57.3 | 11.99 |
| Credit from CBJ | 492.9 | 436.3 | -56.6 | -11.48 |
| Capital Accounts & Allowances | 3183.3 | 3523.0 | 339.7 | 10.67 |
| Unclassified Liabilities | 3807.6 | 4164.0 | 356.4 | 9.36 |

Consolidated Balance Sheet of Licensed Banks

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Source: Central Bank of Jordan/ Monthly Statistical Bulletin



| | 2006 | 2007 | Change | Change |
|---------------------|------------|------------|------------|--------|
| | JD million | JD million | JD million | % |
| Cash in Vaults | 67.2 | 96.1 | 28.9 | 43.01 |
| Balances with CBJ | 436.5 | 472.2 | 35.7 | 8.18 |
| Balances with Banks | 4834.3 | 5416.6 | 582.3 | 12.05 |
| Portfolio | 755.2 | 406.3 | -348.9 | -46.20 |
| Credit Facilities | 928.4 | 1024.1 | 95.7 | 10.31 |
| Other | 512.4 | 492.9 | -19.5 | -3.81 |
| Total | 7534.0 | 7908.2 | 374.2 | 4.97 |

Assets of Licensed Banks in Foreign Currencies

Source: Central Bank of Jordan/ Monthly Statistical Bulletin

| | 2006 | 2007 | Change | Change |
|------------------------------------|------------|------------|------------|--------|
| | JD million | JD million | JD million | % |
| Customers> Deposits | 5164.7 | 5370.0 | 205.3 | 3.98 |
| Central Government | 10.7 | 10.2 | -0.5 | -4.67 |
| Public Entities | 112.5 | 108.5 | -4 | -3.56 |
| Non-Banking Financial Institutions | 7.7 | 18.3 | 10.6 | 137.66 |
| Private Sector | 5033.8 | 5233.0 | 199.2 | 3.96 |
| Cash Margins | 475.0 | 541.7 | 66.7 | 14.04 |
| Deposits of Banks | 1345.6 | 1583.9 | 238.3 | 17.71 |
| Other | 429.0 | 467.7 | 38.7 | 9.02 |
| Total | 7414.4 | 7963.3 | 548.9 | 7.40 |

Liabilities of Licensed Banks in Foreign Currencies

Source: Central Bank of Jordan/ Monthly Statistical Bulletin

2. Capital, Reserves and Provisions

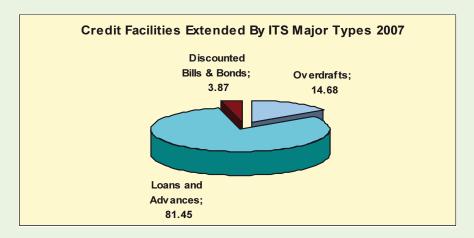
Licensed banks increased their capital, reserves and provisions to JD3523.0 million, 10.7 per cent higher than the JD3183.3 million in 2006.

The balance of credit facilities extended in dinars by licensed banks went up markedly by 15.7 per cent to JD11295.6 million at the end of 2007 compared to JD9761.9 million at the end of 2006. The increase was mainly in loans, which reached JD9199.8 million, a 19.1 per cent rise over the JD7722.1 million in 2006. Loans accounted for 81.5 per cent of total direct credit facilities in 2007 compared to 79.1 per cent in 2006. The balance of overdrafts or advances under current accounts edged up by not more than 5.0 per cent to around JD1658.6 million compared to JD1580.5 million in 2006. Despite the absolute increase in this type of credits, its rate to the total facilities slipped from 16.2 per cent in 2006 to 14.7 per cent in 2007. As for promissory notes and discounted bills, the balance declined by 4.8 per cent to JD437.2 million in 2007 from JD459.3 million.

| Credit Facility Type | 2006 | Relative Importance2007Relative Importance | | Relative Importance | Percentage Change |
|--------------------------|------------|--|------------|------------------------|----------------------|
| | JD million | % | JD million | % | % |
| Overdrafts | 1580.5 | 16.2 | 1658.6 | 14.68 | 4.94 |
| Loans and Advances | 7722.1 | 79.1 | 9199.8 | 81.45 | 19.14 |
| Discounted Bills & Bonds | 459.3 | 4.7 | 437.2 | 3.87 | -4.81 |
| Total | 9761.9 | 100.0 | 11295.6 | 100.00 | 15.71 |

Extended Credit Facilities by the Banking System According to its Major Types

Source: Central Bank of Jordan/ Monthly Statistical Bulletin



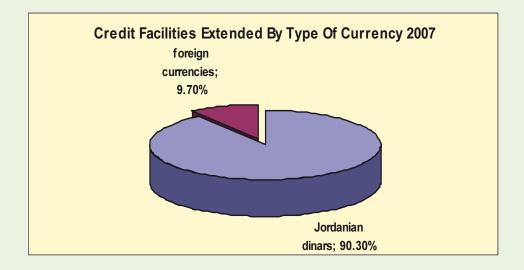
By type of currency, credit facilities in Jordanian dinars gained in terms of the relative importance as it reached 90.3 per cent of the overall balance of credit facilities at the end of 2007 compared to 89.8 per cent at the end of 2006. This increase in relative importance came at the expense of credit facilities in foreign currencies whose relative importance dipped from 10.2 per cent at the end of 2006 to 9.7 per cent at the end of 2007.



| Credit Facilities | 2006 | Relative Importance | 2007 | Relative Importance | Percentage Change |
|--------------------|------------|------------------------|------------|------------------------|----------------------|
| | JD million | % | JD million | % | % |
| Jordanian dinars | 8762 | 89.76 | 10199.7 | 90.30 | 16.41 |
| foreign currencies | 1000 | 1000 10.24 1095.9 9.70 | | 9.70 | 9.579 |
| Total | 9761.9 | 100.0 | 11295.6 | 100.00 | 15.71 |

Extended Credit Facilities by the Type of Currency

Source: Central Bank of Jordan/ Monthly Statistical Bulletin



Regarding sectoral distribution of direct credit facilities, three economic activities (general trade, construction and industry) accounted for more than half the overall balance of credit facilities at the end of 2007, as the rate stood at 50.7 per cent. General trade had the largest share, which amounted to JD2434.7 million or 21.55 per cent of the credit facilities' balance. At 17.19 per cent, the construction sector came in second place with a JD1942.1 million share followed by the industry, which accounted for 11.93 per cent or JD1348.1 million. Public services and utilities received JD733.7 million and the financial services sector was further down at JD390.1 million. The remaining sectors were as follows: Transport services (JD352.3 million), tourism, hotels and restaurants (JD255.8 million), agriculture (JD156.2 million) and mining (JD65.7 million).

Although credit facilities extended for "other purposes" were lower by JD25.3 million, they accounted for 32.0 per cent of overall credit facilities.

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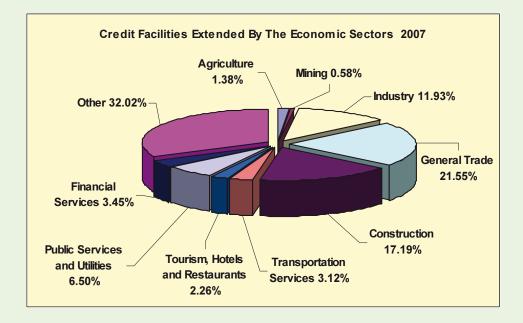
| Sector | 2006 | Relative Importance | 2007 | Relative Importance | Change | Percentage Change |
|---------------------------------|---------------|------------------------|---------------|------------------------|---------------|----------------------|
| Sector | JD million | % | JD million | % | JD million | % |
| Agriculture | 140.9 | 1.4 | 156.2 | 1.38 | 15.3 | 10.86 |
| Mining | 42.8 | 0.4 | 65.7 | 0.58 | 22.9 | 53.50 |
| Industry | 1093.1 | 11.2 | 1348.1 | 11.93 | 255 | 23.33 |
| General Trade | 1916.6 | 19.6 | 2434.7 | 21.55 | 518.1 | 27.03 |
| Construction | 1560.8 | 16.0 | 1942.1 | 17.19 | 381.3 | 24.43 |
| Transportation Services | 291.0 | 3.0 | 352.3 | 3.12 | 61.3 | 21.07 |
| Tourism, Hotels and Restaurants | 195.1 | 2.0 | 255.8 | 2.26 | 60.7 | 31.11 |
| Public Services and Utilities | 637.3 | 6.5 | 733.7 | 6.50 | 96.4 | 15.13 |
| Financial Services | 242.1 | 2.5 | 390.1 | 3.45 | 148 | 61.13 |
| Other, of which | 3642.2 | 37.3 | 3616.9 | 32.02 | -25.3 | -0.69 |
| Buying Shares | 359.0 | - | 427.8 | - | 68.8 | 19.16 |
| Total | 9761.9 | 100.0 | 11295.6 | 100.00 | 1533.7 | 15.71 |

Extended Credit Facilities over the Economic Sectors

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Source: Central Bank of Jordan/ Monthly Statistical Bulletin



Many banks provide services and facilities to its customers, of which credit cards, personal loans and car loans.

Credit Cards:

Operating banks in Jordan provide four types of credit cards, they are: Visa, Master Card, AMEX and National Express. The number of cards granted by banks reached in 2007 about 127 thousand cards, the issuance fees ranged from free to 100 Dinar, with respect to monthly interest rate, it ranged from zero to 2.25%, as for the commission on cash withdrawals it ranged from 2% to 4%, some banks stipulated salary transfer to grant credit cards while other banks granted these card unconditionally.

Personal Loans:

The operating banks in Jordan granted in 2007 about 110 thousand personal loans where its volume exceeded 600 million Dinar with rate interest ranged from 7.5% to 13.5% with a commission ranged from zero to 1.75%, the repayment period ranged from one year to eight years, some banks stipulated salary transfer or mortgage to grant personal loans.

Car loans:

The operating banks in Jordan granted in 2007 about 18 thousand loans to buy a car where its volume exceeded 185 million Dinar with an average interest rate ranged from 5.5% to 11.5% and with a commission was close to zero, the repayment period ranged from one year to seven years, the banks varied in term of salary transfer requirement to obtain car loans.

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Credit Cards Issued in 2007

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| Bank's Name | Trade Mark | of # extended card | Issuance annual fees in JD | Monthly interest rate | Commission on cash withdrawal | Salary transfer | Minimum income |
|--------------------------------------|----------------------------|--------------------------|---------------------------------|-----------------------------|-------------------------------------|---|----------------------------|
| Arab Bank | VISA | NA | 25-40 | 2.0 | and 3.0 minimum 4JD | unconditional | NA |
| Jordan Ahli Bank | VISA Master | 2031 2731 | 25-50 10-50 | 1.50 | 4.0 | conditional | double |
| Cairo Amman Bank | VISA | 33735 | 15-50 | 2.0 | 4.0 | conditional | times 5 |
| Bank of Jordan | VISA | 9362 | 20-30 | 1.8 | 4.0 | according to slice | NA |
| The Housing Bank for Trade & Finance | VISA Master | 17126 | 15-80 | 1.8-1.0 | 2.0-4.0 | unconditional | times 10 |
| Jordan Kuwaiti Bank | VISA Master Amex | 3287 | 15-100 | 1.5 | 4.0 | NA | NA |
| Arab Jordan Investment Bank | VISA | 1152 | free | flat 1.5 | 4.0 | unconditional | times 2 |
| Jordan Commercial Bank | VISA Master National | 1290 932 150 | 25-50 25-50 0 | 1.5 1.5 1.5 | 4.0 4.0 4.0 | unconditional unconditional unconditional | double double double |
| Jordan Islamic Bank | VISA Master | 2580 | 13.80 | 0 | 4.0 | conditional | double |
| Jordan Investment & Finance Bank | VISA | 7786 | NA | 1.5 | 4.0 | conditional | double |
| Arab Banking (Corporation) Jordan | VISA Master | 2617 | 10-50 | 1.75 | 4.0 | unconditional | NA |
| Union Bank | VISA Master Amex | 2013 20 81 | 10-50 NA NA | charge charge charge | 4.0 2.0 NA | NA | NA |
| Societe General - Jordan | Master | 528 | 35-50 | 1.5 | NA | Conditional | times 3 |
| Capital Bank | Master | 1560 | 25-35 | 2.0 1.8 | 4.0 | NA | NA |
| International Islamic Arab Bank | VISA | 774 | NA | NA | 2.0 | unconditional | NA |
| HSBC | VISA Master | 28838 | 35-65 | 2.0 | 4.0 | Conditional or securing cash | double |
| Egyptian Arab Land Bank | VISA Master | 3078 | Free for the first year only | 0.0-1.75 | 4.0 | unconditional conditional | times 3 |
| Rafidain Bank | NA | NA | NA | NA | NA | NA | NA |
| Citi Bank | NA | NA | NA | NA | NA | NA | NA |
| Standard Chartered | NA | NA | NA | NA | NA | NA | NA |
| Bank Audi | VISA Master | 3502 | 25-40 | 1.9 | 4.0 | unconditional | times 3 |
| National Bank of Kuwait | VISA | 28 | NA | 2.0 | 4.0 | Conditional or securing cash | double |
| BLOM Bank | Master | 977 | 25-35 | 2.25 | 3.0 | unconditional | NA |

NA: Not Available



| Bank's Name | of # loans | Value of loans in JD | Salary transfer | Income multiples | Interest rate | Annual commission | Period of repayment (year) |
|--------------------------------------|---------------|-------------------------|---------------------------------|--|------------------|--------------------------------|-------------------------------------|
| Arab Bank | NA | NA | Conditional | 40 | 11.25 | for the first 1.0 year only | 7 |
| Jordan Ahli Bank | 11221 | 34,456,451 | Conditional | NA | 11.0 | 0.5-1.0 | 6 |
| Cairo Amman Bank | 24319 | 87,891,000 | Conditional | NA | 9.5 | 1.0 | 7 |
| Bank of Jordan | 14774 | 49,200,363 | According to slice | By the debt burden | 8.0-11.0 | 1.0 | 6 |
| The Housing Bank for Trade & Finance | 34811 | 155,841,000 | Conditional | 30 | 11.25 | 1.0 | 5-8 |
| Jordan Kuwaiti Bank | 2091 | 5,904,197 | Conditional | 25 | 10.0 | 1.0 | 5 |
| Arab Jordan Investment Bank | 663 | 2,595,000 | Conditional or securing cash | 20-35 | 11.0 | 1.0 | 5-7 |
| Jordan Commercial Bank | 1825 | 7,466,018 | Conditional | 30 | 7.45-10.0 | 1.0 | 1-6 |
| Jordan Islamic Bank | 14159 | 159,800,000 | Conditional & mortgage | NA | NA | NA | NA |
| Jordan Investment & Finance Bank | 1343 | 5,084,426 | Conditional | 50 | 9.0 | 1.0 | 7 |
| Arab Banking (Corporation) Jordan | 1806 | 12,273,000 | Conditional | 24 | 9.5-12.0 | 1.0 | 6 |
| Union Bank | 953 | 3,128,774 | Conditional | 10 | 11.5 | 1.0 | 4 |
| Societe General - Jordan | 4041 | 9,836,719 | NA | NA | 10.5 | NA | 6 |
| Capital Bank | 781 | 5,642,420 | NA | NA | 10.0-11.5 | NA | 6 |
| International Islamic Arab Bank | NA | NA | NA | NA | NA | NA | NA |
| HSBC | 3053 | 34,668,437 | Conditional | Installment value doesn>t exceed 45% of net salary | 9.75-13.5 | 0.75-1.75 | 1-7 |
| Egyptian Arab Land Bank | 1493 | 5,318,485 | upon case | 10-20 | 9.0-12.0 | 1.0 | 5-8 |
| Rafidain Bank | NA | NA | NA | NA | NA | NA | NA |
| Citi Bank | NA | NA | NA | NA | NA | NA | NA |
| Standard Chartered | NA | NA | NA | NA | NA | NA | NA |
| Bank Audi | 2419 | 26,000,000 | Conditional | 25 | 9.0-10.0 | 1.0 | 6 |
| National Bank of Kuwait | 48 | 2,382,400 | NA | NA | 11.0 | NA | 3 |
| BLOM Bank | 293 | 2,078,076 | Conditional | 20 | 12.5 | NA | 5 |

Personal Loans Extended in 2007

NA: Not Available

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| Bank's Name | of # loans | Value of loans in JD | Salary transfer | Income multiples | Interest rate | Annual commission | Period of repayment (year) |
|--------------------------------------|---------------|----------------------------|----------------------------|------------------------|------------------|----------------------|----------------------------------|
| Arab Bank | NA | NA | Unconditional | Not linked to the loan | 6.00 | NA | 7 |
| Jordan Ahli Bank | 59 | 834,665 | Conditional | NA | 10.00 | 0.50 | 5 |
| Cairo Amman Bank | 110 | 1,083,000 | Conditional | NA | 7.5-10.0 | - | 4 |
| Bank of Jordan | 1573 | 27,308,408 | According to slice | By the debt burden | 5.5-7.25 | 0.0 | 7 |
| The Housing Bank for Trade & Finance | 803 | 20,419,415 | Unconditional | NA | flat 6.25 | 0.0 | 4 |
| Jordan Kuwaiti Bank | 371 | 5,315,925 | Unconditional | NA | flat 6.25 | 0.0 | 6 |
| Arab Jordan Investment Bank | 75 | 1,060,700 | Unconditional | NA | flat 5.0-6.0 | 0.0 | 5 |
| Jordan Commercial Bank | 58 | 952,720 | Unconditional | 30-20 | flat 5.5 | 0.0 | 4-6 |
| Jordan Islamic Bank | 10890 | 84,200,000 | Conditional & car mortgage | Double | NA | NA | NA |
| Jordan Investment & Finance Bank | 658 | 11,123,311 | Unconditional | Unconditional | 5.5 | NA | 6 |
| Arab Banking (Corporation) Jordan | 148 | 3,154,800 | Unconditional | NA | flat 5.5 | NA | 6-7 |
| Union Bank | 365 | 4,207,950 | Unconditional | NA | flat 5.5 | NA | 5 |
| Societe General - Jordan | 530 | 3,975,757 | NA | NA | flat 6.0 | NA | 5 |
| Capital Bank | 63 | 1,312,525 | NA | NA | 10.0-11.50 | NA | 6 |
| International Islamic Arab Bank | 364 | 1,704,160 | Unconditional | NA | 5.0-6.5 | NA | 1-5 |
| HSBC | NA | NA | NA | NA | NA | NA | NA |
| Egyptian Arab Land Bank | 447 | 5,785,120 | Unconditional | Unconditional | 5.75-6.25 | 0.0 | 1-7 |
| Rafidain Bank | NA | NA | NA | NA | NA | NA | NA |
| Citi Bank | NA | NA | NA | NA | NA | NA | NA |
| Standard Chartered | NA | NA | NA | NA | NA | NA | NA |
| Bank Audi | 6 | 261,000 | Unconditional | NA | 5.5-6.25 | NA | 6 |
| National Bank of Kuwait | 8 | 198,272 | Conditional | NA | 11.0 | 0.0 | 4-5 |
| BLOM Bank | 1300 | 24,258,136 | Unconditional | NA | 6.0 | 0.0 | 6 |

Car Loans Extended in 2007

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NA: Not Available

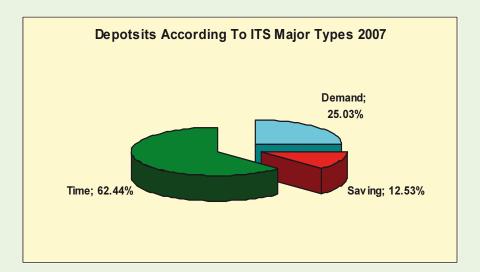
The balance of deposits at banks rose by 9.6 per cent to JD15988.1 million at the end of 2007 compared to JD14591.9 at the end of 2006.

Regarding the structural composition of the main types of deposits (demand, savings and time deposits), the relative importance of time deposits rose for the second consecutive year to account for 62.4 per cent of total deposits at the end of 2007 from 60.0 per cent at the end of 2006. The increase in the importance of this type of deposits was at the expense of the other two types: demand deposits and savings. The relative importance of demand deposits declined from 26.3 per cent at the end of 2006 to 25.0 per cent at the end of 2007. Savings came down from 13.7 per cent to 12.5 per cent.

| Deposit Type | 2006 | 2006 Relative Importance 2007 | | Relative Importance | Percentage Change |
|--------------|------------|-------------------------------|------------|------------------------|----------------------|
| | JD million | % | JD million | % | % |
| Demand | 3835.4 | 26.3 | 4001.9 | 25.03 | 4.34 |
| Saving | 1997.1 | 13.7 | 2002.9 | 12.53 | 0.29 |
| Time | 8759.4 | 60.0 | 9983.3 | 62.44 | 13.97 |
| Total | 14591.9 | 100.0 | 15988.1 | 100.00 | 9.57 |

Extended Deposits According to its Major Types

Source: Central Bank of Jordan/ Monthly Statistical Bulletin



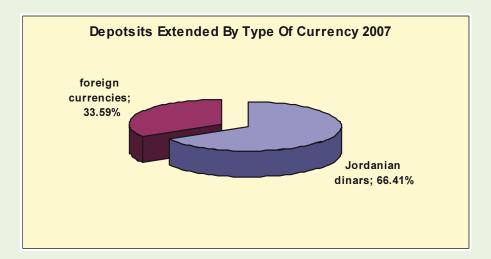
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By type of currency, the relative importance of dinar-denominated deposits rose to account for 66.4 per cent of total deposits at the end of 2007 compared to 64.6 per cent at the end of 2006. The increase in the importance of dinar deposits came at the expense of deposits in foreign currencies, the relative importance of which dropped from 35.4 per cent at the end of 2006 to 33.6 per cent at the end of 2007.

Relative Relative Percentage 2006 2007 Importance Importance Change **Type of Currency** JD million % JD million % % Jordanian dinars 9427.1 64.60 10618.0 66.41 12.63 35.40 5370.1 3.98 Foreign currencies 5164.8 33.59 Total 14591.9 100.0 15988.1 100.00 9.57

Extended Deposits According to Type of Currency

Source: Central Bank of Jordan/ Monthly Statistical Bulletin



5- The Consolidated Balance Sheet of Jordanian Banks' Branches in Palestinian Territories.

The balance of assets held by branches of Jordanian banks operating in the Palestinian territories rose at the end of 2007 by 15.4 per cent to JD3074.5 million compared to JD2664.4 at the end of 2006. This increase came as a result of higher figures in some of the main accounts in the consolidated balance sheets of these banks whether in terms of assets or liabilities.

On the liabilities side, the balance of credit facilities dropped in 2007 by JD102.7 million or 13.1 per cent to JD678.6 million from JD781.3 million. The account "investments of banks in securities" also dropped by JD7.4 million or 9.4 per cent from the level recorded at the end of 2006. But this slide was countered by a sharp increase in the "cash on hand" and "balances at banks" accounts by 86.3 per cent and 27.7 per cent respectively.

On the assets side, the balance of banks' deposits went down in 2007 by 16.2 per cent to JD134.8 million compared to JD160.8 million at the end of 2006. Countering that was an increase in the deposits of clients by 17.3 per cent at the end of 2007. Capital, reserves and provisions of these branches also increased by 23.2 per cent to JD345.1 million in 2007 compared to JD280.2 million in 2006.

| | 2006 | 2007 | Change | Percentage Change |
|----------------------------------|------------|------------|------------|-------------------|
| | JD million | JD million | JD million | % |
| Cash in Vaults | 82.3 | 153.3 | 71 | 86.27 |
| Balances with the Banking System | 1626.1 | 2076.9 | 450.8 | 27.72 |
| Credit Facilities | 781.3 | 678.6 | -102.7 | -13.14 |
| Portfolio | 78.4 | 71.0 | -7.4 | -9.44 |
| Other Assets | 96.3 | 94.7 | -1.6 | -1.66 |
| Total Assets = Liabilities | 2664.4 | 3074.5 | 410.1 | 15.39 |
| Deposits of Banking System | 160.8 | 134.8 | -26 | -16.17 |
| Customers' Deposits | 2055.2 | 2410.2 | 355 | 17.27 |
| Capital, reserves and Allowances | 280.2 | 345.1 | 64.9 | 23.16 |
| Other Liabilities | 168.2 | 193.4 | 25.2 | 14.98 |

Consolidated Balance Sheet of Jordanian Banks' Branches Operating in Palestinian Territories

Source: Central Bank of Jordan/ Monthly Statistical Bulletin

The number of licensed banks operating in the Kingdom remained unchanged in 2007 from the 23 banks in 2006. Of these banks, 15 were Jordanian (two Islamic) and eight were foreign (five Arab banks). The services of these banks cover most areas of the Kingdom, as their network comprises 558 branches and 73 offices. The index measuring banking density (number of inhabitants ÷ total number of banks' branches operating in the Kingdom) stood at about 10.3 thousand persons per each branch in 2007 compared to 10.9 thousand persons for each branch in 2006.

Expansion outside Jordan was considered few years ago by a number of banks whether through opening branches, establishing wholly-owned independent banks or through alliances with banking and financial institutions. This strategic option, i.e. external expansion, by a number of Jordanian banks in neighbouring and regional markets, was influenced by the limited local market and the ambition to seek new outlets for operations and investment. Banks also sought expansion to benefit from growth opportunities for developing their activities and widening their base of clientele.

The number of Jordanian banks' branches operating outside the Kingdom stood at 137 branches at the end of 2007.

The following tables show the growth in the number of banks and branches in Jordan, the banking spread at the end of 2007, the distribution of branches over the governorates, the branches that opened in 2007, the offices at the end of 2007 and those offices that opened during the year besides the distribution of offices over the governorates and the ATMs available at banks in 2007.

| Year | Number of Jordanian Banks | Number of Foreign Banks | Total | Number of Branches |
|------|---------------------------|-------------------------|-------|--------------------|
| 2002 | 16 | 5 | 21 | 471 |
| 2003 | 16 | 5 | 21 | 449 |
| 2004 | 16 | 8 | 24 | 447 |
| 2005 | 15 | 8 | 23 | 506 |
| 2006 | 15 | 8 | 23 | 516 |
| 2007 | 15 | 8 | 23 | 559 |

The Development of Number of Banks and Branches in Jordan



| D. LL N | Branc | hes | Offic | es |
|--------------------------------------|-----------|--------|-----------|--------|
| Bank's Name | In Jordan | Abroad | In Jordan | Abroad |
| Arab Bank | 76 | 81 | 1 | 14 |
| Jordan Ahli Bank | 46 | 14 | 3 | 0 |
| Cairo Amman Bank | 51 | 17 | 4 | 0 |
| Bank of Jordan | 47 | 7 | 28 | 0 |
| The Housing Bank for Trade & Finance | 96 | 10 | 3 | 4 |
| Jordan Kuwaiti Bank | 39 | 3 | 9 | 0 |
| Arab Jordan Investment Bank | 9 | 1 | 10 | 1 |
| Jordan Commercial Bank | 25 | 3 | 1 | 0 |
| Jordan Islamic Bank | 56 | 0 | 9 | 0 |
| Jordan Investment & Finance Bank | 8 | 0 | 1 | 0 |
| Arab Banking (Corporation) Jordan | 14 | 0 | 0 | 0 |
| Union Bank | 16 | 1 | 1 | 0 |
| Societe General - Jordan | 16 | 0 | 0 | 0 |
| Capital Bank | 8 | 0 | 1 | 0 |
| International Islamic Arab Bank | 16 | 0 | 0 | 0 |
| HSBC | 3 | 0 | 2 | 0 |
| Egyptian Arab Land Bank | 9 | 0 | 3 | 0 |
| Rafidain Bank * | 1 | 0 | 0 | 0 |
| Citi Bank | 2 | 0 | 0 | 0 |
| Standard Chartered * | 8 | 0 | 1 | 0 |
| Bank Audi | 7 | 0 | 2 | 0 |
| National Bank of Kuwait | 1 | 0 | 0 | 0 |
| BLOM Bank | 5 | 0 | 0 | 0 |
| Total | 559 | 137 | 79 | 19 |

The Banking Embranchment at the end of 2007

* According to 2006 data



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| Bank's Name | Amman | Irbid | Zarqa | Balqa | Aqaba | Karak | Madaba | Maan | Jerash | Ajloun | Tafileh | Mafraq |
|--------------------------------------|-------|-------|-------|-------|-------|-------|--------|------|--------|--------|---------|--------|
| Arab Bank | 49 | 5 | 7 | 5 | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 1 |
| Jordan Ahli Bank | 32 | 3 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 0 | 1 | 1 |
| Cairo Amman Bank | 29 | 7 | 4 | 4 | 1 | 2 | 1 | 0 | 1 | 0 | 0 | 2 |
| Bank of Jordan | 28 | 6 | 4 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 0 | 1 |
| The Housing Bank for Trade & Finance | 50 | 15 | 11 | 4 | 1 | 9 | 1 | 1 | 1 | 1 | 1 | 1 |
| Jordan Kuwaiti Bank | 29 | 3 | 4 | 1 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| Arab Jordan Investment Bank | 6 | 1 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Jordan Commercial Bank | 15 | 3 | 2 | 3 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| Jordan Islamic Bank | 27 | 7 | 7 | 3 | 1 | 3 | 1 | 2 | 1 | 2 | 1 | 1 |
| Jordan Investment & Finance Bank | 5 | 1 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Arab Banking (Corporation) Jordan | 11 | 1 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Union Bank | 11 | 3 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Societe General - Jordan | 11 | 1 | 1 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |
| Capital Bank | 5 | 1 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| International Islamic Arab Bank | 9 | 1 | 4 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| HSBC | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Egyptian Arab Land Bank | 5 | 1 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Rafidain Bank * | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Citi Bank | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Standard Chartered * | 6 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Bank Audi | 7 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

The Distribution of Branches in Governorates in 2007

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* According to 2006 data

National Bank of Kuwait

BLOM Bank

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Opened Branches in 2007

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| Develop News | | In Jordan | | | Abroad | |
|--------------------------------------|----|---|-----------------|----|---|-----------------------------|
| Bank's Name | # | Branch's Name | City | # | Branch's Name | City |
| Arab Bank | 1 | City Mall | Amman | 5 | Gomhuriah + Naser City 2 Sharm Al Sheikh | Cairo Sharm Al Sheikh |
| | | | | | Al Rayyan | AL Doha |
| Jordan Ahli Bank | 4 | City Mall + Swefieh + AbuNsair + Al-Jubaiha | Amman | 0 | - | - |
| Cairo Amman Bank | 3 | City Mall + Zara Mall Madaba | Amman Madaba | 1 | Al Masyoun | Ram Allah |
| Bank of Jordan | 1 | City Mall | Amman | 0 | | _ |
| | 1 | | Amman | | | - |
| The Housing Bank for Trade & Finance | 0 | - | - | 3 | Beit lahem + Khan Youns + Jenen | Ram Allah |
| Jordan Kuwaiti Bank | 4 | City Mall + Wadi saqra + Alrabiyyah + Dabouq | Amman | 1 | Ram Allah | Ram Allah |
| Arab Jordan Investment Bank | 1 | Tela Al Ali | Amman | 0 | - | - |
| Jordan Commercial Bank | 0 | - | - | 0 | - | - |
| Jordan Islamic Bank | 2 | Al Thaneyyah | Karak | 0 | _ | _ |
| | 2 | Khreibet Alsouq | Amman | | - | - |
| Jordan Investment & Finance Bank | 1 | Swefieh | Amman | 0 | - | - |
| Arab Banking (Corporation) Jordan | 2 | City Mall + Al Rawnaq | Amman | 0 | - | - |
| Union Bank | 3 | City Mall + Al-Jubaiha + Dahiyet Al Yasmin | Amman | 0 | - | - |
| Societe General - Jordan | 0 | - | - | 0 | - | - |
| Capital Bank | 3 | Swefieh + AlMadinna Monawarah | Amman | 0 | - | - |
| - | | Aqaba | Aqaba | | | |
| Internetional Islamia Arch Daula | 5 | Swefieh + Shmeisani | Amman | | | |
| International Islamic Arab Bank | 5 | Al Rusaifeh + Zarqa + .Zarqa Univ | Zarqa | 0 | - | - |
| HSBC | 1 | Abdoun | Amman | 0 | - | - |
| Egyptian Arab Land Bank | 1 | Abdoun | Amman | 0 | - | - |
| Rafidain Bank * | - | - | - | - | | |
| Citi Bank | 0 | - | - | 0 | - | - |
| Standard Chartered * | - | - | - | - | - | - |
| Bank Audi | 0 | - | - | 0 | - | - |
| National Bank of Kuwait | 0 | - | - | 0 | - | - |
| BLOM Bank | 2 | .Al-Jubaiha + Macca St | Amman | 0 | - | - |
| Total | 34 | | | 10 | | |

* Not Available

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| Bank's Name | | In Jordan | | | Abroad | |
|--------------------------------------|---|----------------------------|----------------|---|---------------|-----------------|
| | # | Branch's Name | City | # | Branch's Name | City |
| Arab Bank | 1 | Mecca Mall | Amman | 2 | Rafidya | Nables Bedya |
| Jordan Ahli Bank | 0 | - | - | 0 | - | - |
| Cairo Amman Bank | 1 | Yarmouk Unv. | Irbid | 0 | - | - |
| Bank of Jordan | 2 | Al Shooneh Al Shooneh | Al Shooneh | 0 | - | - |
| The Housing Bank for Trade & Finance | 0 | - | - | 0 | - | - |
| Jordan Kuwaiti Bank | 0 | - | - | 0 | - | - |
| Arab Jordan Investment Bank | 2 | City Mall Al Hussun St. | Amman Irbid | 0 | - | - |
| Jordan Commercial Bank | 0 | - | - | 0 | - | - |
| Jordan Islamic Bank | 0 | - | - | 0 | - | - |
| Jordan Investment & Finance Bank | 0 | - | - | 0 | - | - |
| Arab Banking (Corporation) Jordan | 0 | - | - | 0 | - | - |
| Union Bank | 1 | Aqaba | Aqaba | 0 | - | - |
| Societe General - Jordan | 0 | - | - | 0 | - | - |
| Capital Bank | 0 | - | - | 0 | - | - |
| International Islamic Arab Bank | 0 | - | - | 0 | - | - |
| HSBC | 0 | - | - | 0 | - | - |
| Egyptian Arab Land Bank | 1 | NYIT Office | Amman | 0 | - | - |
| Rafidain Bank * | - | - | - | - | - | - |
| Citi Bank | 0 | - | - | 0 | - | - |
| Standard Chartered * | - | - | - | - | - | - |
| Bank Audi | 0 | - | - | 0 | - | - |
| National Bank of Kuwait | 0 | - | - | 0 | - | - |
| BLOM Bank | 0 | - | - | 0 | - | - |
| Total | 8 | | | 2 | | |

Opened Offices in 2007

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| Bank's Name | Amman | Irbid | Zarqa | Balqa | Aqaba | Karak | Madaba | Maan | Jerash | Ajloun | Tafileh | Mafraq |
|--------------------------------------|-------|-------|-------|-------|-------|-------|--------|------|--------|--------|---------|--------|
| Arab Bank | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Jordan Ahli Bank | 1 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cairo Amman Bank | 0 | 1 | 0 | 0 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| Bank of Jordan | 10 | 9 | 3 | 2 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| The Housing Bank for Trade & Finance | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| Jordan Kuwaiti Bank | 6 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| Arab Jordan Investment Bank | 6 | 2 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Jordan Commercial Bank | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Jordan Islamic Bank | 4 | 1 | 3 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| Jordan Investment & Finance Bank | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Arab Banking (Corporation) Jordan | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Union Bank | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Societe General - Jordan | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Capital Bank | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| International Islamic Arab Bank | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HSBC | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Egyptian Arab Land Bank | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Rafidain Bank * | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Citi Bank | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Standard Chartered * | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Bank Audi | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| National Bank of Kuwait | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BLOM Bank | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 36 | 14 | 7 | 6 | 11 | 2 | 0 | 1 | 1 | 0 | 0 | 2 |

The Distribution of Offices in Governorates in 2007

* According to 2006 data

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| Bank's Name | Number of ATMs of the Banks at the end of 2007 | Number of ATMs brought \ to service in 2007 |
|--------------------------------------|--|--|
| Arab Bank | 139 | 13 |
| Jordan Ahli Bank | 57 | 7 |
| Cairo Amman Bank | 124 | 33 |
| Bank of Jordan | 71 | 5 |
| The Housing Bank for Trade & Finance | 159 | 12 |
| Jordan Kuwaiti Bank | 64 | 7 |
| Arab Jordan Investment Bank | 17 | 4 |
| Jordan Commercial Bank | 25 | 1 |
| Jordan Islamic Bank | 64 | 7 |
| Jordan Investment & Finance Bank | 7 | 0 |
| Arab Banking (Corporation) Jordan | 27 | 2 |
| Union Bank | 17 | 3 |
| Societe General - Jordan | 14 | 0 |
| Capital Bank | 9 | 3 |
| International Islamic Arab Bank | 9 | 4 |
| HSBC | 15 | 2 |
| Egyptian Arab Land Bank | 8 | 2 |
| Rafidain Bank * | - | - |
| Citi Bank* | - | - |
| Standard Chartered * | - | - |
| Bank Audi | 13 | 4 |
| National Bank of Kuwait | 2 | 0 |
| BLOM Bank | 5 | 2 |
| Total | 846 | 111 |

* Not Available

C) Performance of Banks Listed on Amman Stock Exchange

14 banks operating in Jordan were listed on the Amman Stock Exchange (ASE) in 2007. Shares of these banks were traded and the following results were achieved:

1- Share Price Index:

The index measuring prices of bank shares listed on the Amman Stock Exchange (ASE) rose by 29.72 per cent or 3,182 points to 1,3886.7 points in 2007 compared to 10704.7 points in 2006.

| MONTH | Shares Prices | Index (point) |
|--------|---------------|---------------|
| MONTH | BANKS | GENERAL |
| Jan-07 | 12149.7 | 6145.7 |
| Feb-07 | 12979.5 | 6543.7 |
| Mar-07 | 11969.1 | 6148.7 |
| Apr-07 | 11629.5 | 5970.9 |
| May-07 | 11129.4 | 5831.1 |
| Jun-07 | 10774.0 | 5761.7 |
| Jul-07 | 10551.2 | 5684.2 |
| Aug-07 | 10439.4 | 5609.6 |
| Sep-07 | 10535.1 | 5727.6 |
| Oct-07 | 12631.5 | 6688.2 |
| Nov-07 | 13556.7 | 6984.1 |
| Dec-07 | 13886.7 | 7519.3 |

Monthly Shares Price Index of Banks Listed on ASE (2007)

Source: Amman Stock Exchange / Monthly Statistical Bulletin



2- Trading Volume:

The volume of trading bank shares listed on the Amman Stock Exchange (ASE) dropped from JD2867.8 million in 2006 (or 20.19 per cent of the overall trading volume) to JD2460.8 million in 2007 (or 19.93 per cent of the overall trading volume).

| MONTH | Value Traded (JD million) | | | | | |
|--------|---------------------------|----------|--------------------|--|--|--|
| MONTH | BANKS | GENERAL | (%) Banks/ general | | | |
| Jan-07 | 280.8 | 833.0 | 33.71 | | | |
| Feb-07 | 442.4 | 1,536.9 | 28.79 | | | |
| Mar-07 | 251.2 | 1,155.8 | 21.73 | | | |
| Apr-07 | 168.4 | 758.0 | 22.22 | | | |
| May-07 | 146.7 | 842.8 | 17.41 | | | |
| Jun-07 | 159.6 | 1,014.4 | 15.73 | | | |
| Jul-07 | 156.8 | 1,211.8 | 12.94 | | | |
| Aug-07 | 76.1 | 735.0 | 10.35 | | | |
| Sep-07 | 69.5 | 908.6 | 7.65 | | | |
| Oct-07 | 301.9 | 1,268.4 | 23.80 | | | |
| Nov-07 | 228.7 | 1,156.6 | 19.77 | | | |
| Dec-07 | 178.8 | 926.9 | 19.29 | | | |
| Total | 2,460.9 | 12,348.2 | 19.93 | | | |

Monthly Trading Value of Banks Listed on ASE (2007)

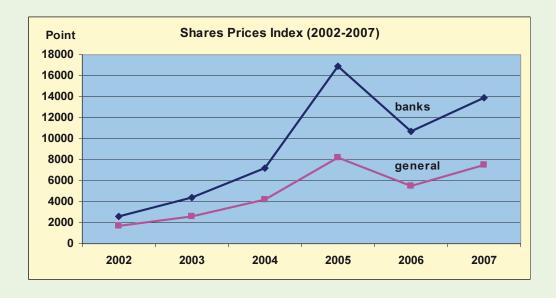
Source: Amman Stock Exchange / Monthly Statistical Bulletin

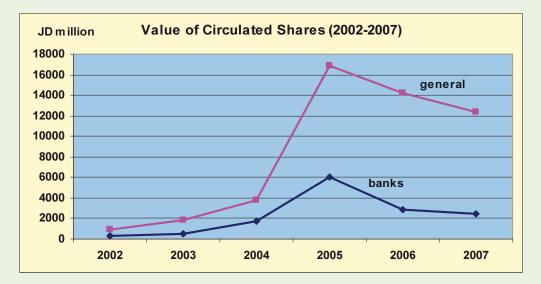


| Year | (Shares Pric | es Index (point | (Value of Circu | (9/) Danks/ ganaral | |
|------|--------------|--------------------------|-----------------|---------------------|--------------------|
| rear | BANKS | KS GENERAL BANKS GENERAL | | GENERAL | (%) Banks/ general |
| 2002 | 2556.6 | 1700.2 | 349.78 | 950.27 | 36.95 |
| 2003 | 4433.6 | 2614.5 | 524.84 | 1855.17 | 28.48 |
| 2004 | 7230.9 | 4245.5 | 1693.00 | 3793.25 | 44.63 |
| 2005 | 16892.0 | 8191.5 | 6043.41 | 16871.05 | 35.82 |
| 2006 | 10704.7 | 5518.1 | 2867.83 | 14209.87 | 20.19 |
| 2007 | 13886.7 | 7519.3 | 2460.80 | 12348.10 | 19.93 |

Value of Circulated Banks' Shares Listed on ASE (2002-2007)

Source: Amman Stock Exchange / Monthly Statistical Bulletin



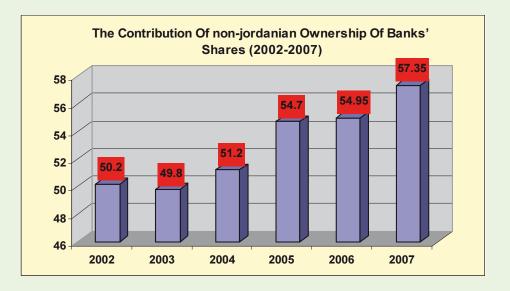


As a result of opening the Jordanian banking sector to the world, the share of non-Jordanians in the ownership of banks listed on the bourse increased from 54.95 per cent in 2006 to around 57.35 per cent in 2007.

| Year | The Contribution of Non-Jordanians % |
|------|--------------------------------------|
| 2002 | 50.2 |
| 2003 | 49.8 |
| 2004 | 51.2 |
| 2005 | 54.7 |
| 2006 | 54.95 |
| 2007 | 57.35 |

The Contribution of non-Jordanian Ownership of Banks' Shares (2002-2007)

Source: Amman Stock Exchange / Monthly Statistical Bulletin



D) Clearing of Cheques

As of Thursday, July 5, 2007, Jordan became one of the leading world countries that implement a comprehensive system for electronic clearing of cheques. To execute this major project, all licensed banks and their branches were equipped with the necessary computers, scanners, and communication lines and data base systems. Moreover, the necessary technical cadres were trained to handle the system.

During 2007, the number of cleared cheques dropped from around 10931.9 thousand cheques in 2006 to 10901.9 thousand in 2007. The value of the cheques was, however, higher by 14.0 per cent to 30233.7 million from JD26521.6 million in 2006.

The number of bounced cheques was higher in 2007 by 45.9 per cent reaching 626.6 thousand cheques compared to 429.4 thousand cheques in 2006. This increase was accompanied by a 76.2 per cent rise in the value of bounced cheques to JD1404.6 million in 2007 from JD797.1 million in 2006.

It is worth mentioning in this regard that the number of cheques that bounced because of insufficient funds in 2007 represented 57.0 per cent of the overall number of returned cheques. The value of these 57.0 per cent of bounced cheques represented 733.2 per cent of the gross value of returned cheques.

| Cheunatea and Retained Cheques at the Cheuning Rooms | | | | | | | |
|--|---------|----------|---------------------|--|--|--|--|
| Description | 2006 | 2007 | % Percentage Change | | | | |
| Circulated Cheques | | | | | | | |
| Number (thousand) | 10931.9 | 10901.9 | -0.27 | | | | |
| Value(JD million) | 26521.6 | 30233.7 | 14 | | | | |
| Returned Cheques | | | | | | | |
| Number (thousand) | 429.4 | 626.6 | 45.92 | | | | |
| Value(JD million) | 797.1 | 1404.6 | 76.21 | | | | |
| The ratio to the number of Circulated Cheques (%) | 3.93 | 5.75 | - | | | | |
| The ratio to the value of Circulated Cheques (%) | 3.00 | 4.65 | - | | | | |
| Returned Cheques for insufficient balance | | <u>^</u> | ^ | | | | |
| Number (thousand) | 240.8 | 357.3 | 48.38 | | | | |
| Value(JD million) | 380.6 | 733.2 | 92.64 | | | | |
| The ratio to the number of Circulated Cheques (%) | 2.20 | 3.44 | - | | | | |
| The ratio to the value of Circulated Cheques (%) | 1.44 | 2.43 | - | | | | |
| Returned Cheques for another reasons | · | · | | | | | |
| Number (thousand) | 188.6 | 269.3 | 42.79 | | | | |
| Value(JD million) | 416.5 | 671.4 | 61.2 | | | | |
| The ratio to the number of Circulated Cheques (%) | 1.73 | 2.47 | - | | | | |
| The ratio to the value of Circulated Cheques (%) | 1.57 | 2.22 | - | | | | |

Circulated and Returned Cheques at the Clearing Rooms

Source: Central Bank of Jordan/ Monthly Statistical Bulletin

1- Changes of Interest Rates on Deposits

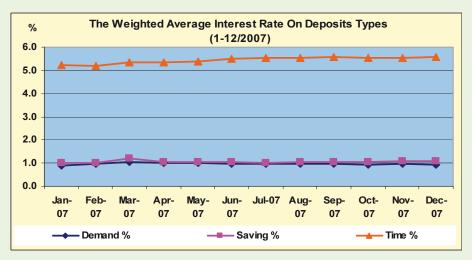
Interest rates on deposits of all types increased as follows during 2007:

- Time-deposits: The weighted average of interest rates on time deposits rose during 2007 to 5.56 per cent, 43 basis points higher than the 2006 level.
- Savings: The weighted average of interest rates on savings rose during 2007 to 1.10 per cent, 11 basis points higher than the level at the end of 2006.
- Demand and deposits: The weighted average of interest rates on demand deposits during 2007 reached 0.94 per cent, 7 basis points higher than the level recorded at the end of 2006.

| MONTH | Demand % | Saving % | Time % |
|---------|----------|----------|--------|
| Jan-07 | 0.89 | 1.01 | 5.21 |
| Feb-07 | 0.95 | 1.01 | 5.20 |
| Mar-07 | 1.03 | 1.19 | 5.36 |
| Apr-07 | 1.01 | 1.04 | 5.36 |
| May-07 | 1.02 | 1.03 | 5.40 |
| Jun-07 | 0.96 | 1.03 | 5.49 |
| Jul-07 | 0.96 | 1.01 | 5.54 |
| Aug-07 | 0.96 | 1.03 | 5.54 |
| Sep-07 | 0.96 | 1.04 | 5.58 |
| Oct-07 | 0.93 | 1.06 | 5.53 |
| Nov-07 | 0.97 | 1.08 | 5.53 |
| Dec-07 | 0.94 | 1.10 | 5.56 |
| AVERAGE | 0.97 | 1.05 | 5.44 |
| MAX | 1.03 | 1.19 | 5.58 |
| MIN | 0.89 | 1.01 | 5.20 |

The Weighted Average Interest Rates on Deposits Types 2007

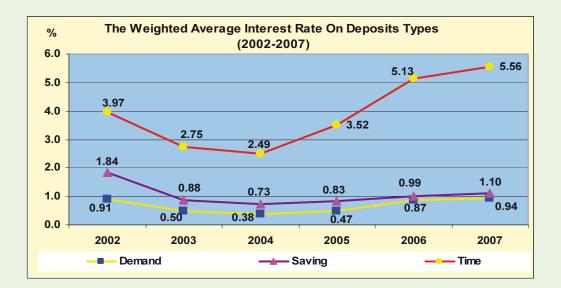
Source: Central Bank of Jordan/ Monthly Statistical Bulletin



| Year | % Demand | % Saving | % Time |
|------|----------|----------|--------|
| 2002 | 0.910 | 1.840 | 3.970 |
| 2003 | 0.500 | 0.880 | 2.750 |
| 2004 | 0.380 | 0.730 | 2.490 |
| 2005 | 0.470 | 0.830 | 3.520 |
| 2006 | 0.870 | 0.990 | 5.130 |
| 2007 | 0.940 | 1.100 | 5.560 |

The Weighted Average Interest Rates on Deposits Types (2002-2007)

Source: Central Bank of Jordan/ Monthly Statistical Bulletin



2- Changes of Interest Rates on Credit Facilities

Interest rates on credit facilities changed as follows:

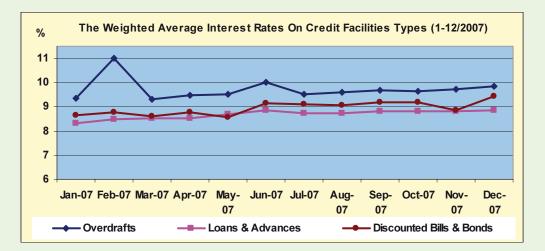
- Advances in Current Accounts (Overdrafts): The weighted average interest rates on advances in current accounts or overdrafts increased during 2007 to 9.83 per cent, 60 basis points higher than the level registered at the end of 2006.
- Loans: The weighted average interest rates on loans reached 8.86 per cent, 30 basis points higher than the level posted in 2006.
- Promissory Notes and Discounted Bills: The weighted average interest rates on promissory notes and discounted bills rose to 9.45 per cent in 2007, 73 basis points higher than the level recorded at the end of 2006.

| MONTH | Overdrafts % | Loans & Advances % | Discounted Bills & Bonds % |
|---------|--------------|--------------------|----------------------------|
| Jan-07 | 9.34 | 8.32 | 8.64 |
| Feb-07 | 11.01 | 8.47 | 8.79 |
| Mar-07 | 9.29 | 8.54 | 8.62 |
| Apr-07 | 9.47 | 8.51 | 8.78 |
| May-07 | 9.51 | 8.69 | 8.57 |
| Jun-07 | 10 | 8.86 | 9.16 |
| Jul-07 | 9.52 | 8.71 | 9.12 |
| Aug-07 | 9.6 | 8.72 | 9.06 |
| Sep-07 | 9.67 | 8.8 | 9.18 |
| Oct-07 | 9.62 | 8.82 | 9.18 |
| Nov-07 | 9.71 | 8.82 | 8.84 |
| Dec-07 | 9.83 | 8.86 | 9.45 |
| AVERAGE | 9.71 | 8.68 | 8.95 |
| MAX | 11.01 | 8.86 | 9.45 |
| MIN | 9.29 | 8.32 | 8.57 |

The Weighted Average Interest Rates on Credit Facilities Types 2007

Source: Central Bank of Jordan/ Monthly Statistical Bulletin

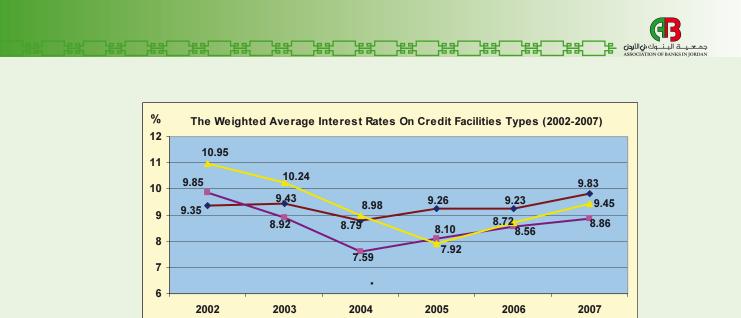
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The Weighted Average Interest Rates on Credit Facilities Types (2002-2007)

| Year | Year Overdrafts | | Discounted Bills & Bonds |
|------|-----------------|-------|--------------------------|
| 2002 | 9.350 | 9.850 | 10.950 |
| 2003 | 9.430 | 8.920 | 10.240 |
| 2004 | 8.790 | 7.590 | 8.980 |
| 2005 | 9.260 | 8.100 | 7.920 |
| 2006 | 9.230 | 8.560 | 8.720 |
| 2007 | 9.830 | 8.860 | 9.450 |

Source: Central Bank of Jordan/ Monthly Statistical Bulletin



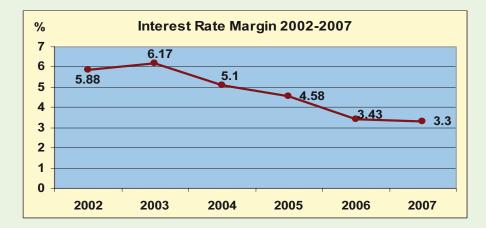
Loans & Advances

3- Interest Rate Margin:

Overdrafts

In higher of interest rate changes on deposits and credit facilities, the interest rate margin, measured by the difference between the interest rate on loans and the interest on time deposits, declined to 3.3 per cent, 13 basis points lower than its 3.43 per cent level at the end of 2006.

Discounted Bills & Bonds



4- Prime Lending Rates:

Prime rates lending stood at 8.15 per cent during 2007, 65 basis points higher than the 7.50 per cent level recorded at the end of 2006.

5- Changes of Interest Rates on Monetary Policy Tools:

In response to developments in international money markets and in keeping up with local economic developments, the central bank lowered on September 19, 2007 the interest rates by 50 basis points on its monetary policy tools represented by the rediscount rate, the repurchase agreement rates and the interest rate on overnight "window deposits".

- The rediscount rate was lowered from 7.5 per cent to 7.0 per cent per annum.
- The repurchase agreement rates were lowered from 7.25 per cent to 6.75 per cent per annum.
- The interest rate on "window deposits" was lowered from 5.25 per cent to 4.75 per cent per annum.

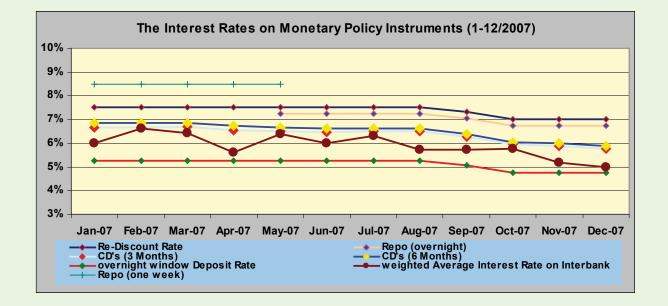
Following are the interest rate changes on the various dinar tools in 2007:

- Rediscount rate: The central bank maintained the stability of rediscount interest rate at 7.50 per cent from the beginning of the year until September 18, 2008 when the rate was lowered by 50 basis points. The new rate of 7.0 per cent took effect from Wednesday, September 19, 2007 until the end of the year.
- Repurchase agreements (overnight and one week): The central bank used one week repurchase agreements as a monetary policy tool at an 8.5 per cent interest until the first of May 2007 when licensed banks were allowed to execute overnight repurchase agreements with the central bank instead of repurchase agreements for a week at a 7.25 per cent interest rate. For this purpose, the central bank issued memorandum 262007/ dated May 2, 2007 using overnight repurchase agreements at 7.25 per cent interest rate instead of a week from that day. The rate of overnight repurchase agreement was lowered on September 18, 2007 by 50 basis points and the new rate at 6.75 per cent was applied from Wednesday, September 19, 2007 until the end of year.
- Certificates of deposits:
 - Certificates of deposit (three months): The average for three-months certificates of deposit stood at 6.365 per cent in 2007. The highest average was 6.684 per cent during March and the lowest average was 5.75 per cent during December.
 - Certificates of deposits (six months): The average for six-months certificates of deposit stood at 6.508 per cent in 2007. The highest average was 6.856 per cent during March and the lowest was 5.867 per cent during December.
- Overnight window deposit: The Central Bank maintained the stability of window deposit (overnight) interest rate at 5.25 per cent from the beginning of the year until September 18, 2007 when it was lowered by 50 basis points. The new rate of 4.75 per cent applied from Wednesday, September 19, 2007 until end of year.

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| MONTH | Rediscount /Rate | | | | Certificates of Deposit | | | Weighted Average Interest Rates On |
|---------|---------------------|--------------|-------------|---------------|-------------------------|---|----------------|---|
| | | One Night | One Week | (3) Months | | | One) (Night | Interbank |
| Jan-07 | 7.500 | | 8.500 | 6.651 | 6.850 | | 5.250 | 5.982 |
| Feb-07 | 7.500 | | 8.500 | 6.654 | 6.843 | | 5.250 | 6.633 |
| Mar-07 | 7.500 | | 8.500 | 6.684 | 6.856 | | 5.250 | 6.433 |
| Apr-07 | 7.500 | | 8.500 | 6.558 | 6.742 | | 5.250 | 5.618 |
| May-07 | 7.500 | 7.250 | 8.500 | 6.507 | 6.658 | | 5.250 | 6.374 |
| Jun-07 | 7.500 | 7.250 | | 6.473 | 6.611 | | 5.250 | 5.995 |
| Jul-07 | 7.500 | 7.250 | | 6.499 | 6.625 | | 5.250 | 6.292 |
| Aug-07 | 7.500 | 7.250 | | 6.492 | 6.616 | | 5.250 | 5.735 |
| Sep-07 | 7.310 | 7.060 | | 6.282 | 6.400 | | 5.060 | 5.740 |
| Oct-07 | 7.000 | 6.750 | | 5.946 | 6.043 | | 4.750 | 5.754 |
| Nov-07 | 7.000 | 6.750 | | 5.883 | 5.986 | | 4.750 | 5.170 |
| Dec-07 | 7.000 | 6.750 | | 5.750 | 5.867 | | 4.750 | 4.988 |
| AVERAGE | 7.359 | 7.039 | 8.500 | 6.365 | 6.508 | - | 5.109 | 5.893 |
| MAX | 7.500 | 7.250 | 8.500 | 6.684 | 6.856 | - | 5.250 | 6.633 |
| MIN | 7.000 | 6.750 | 8.500 | 5.750 | 5.867 | - | 4.750 | 4.988 |

The Interest Rates on Monetary Policy Instruments 2007



| T | Rediscount /Rate | | Repurchase Agreements | | Certificates of Deposit | | | |
|------|------------------|----------------|-----------------------|--------------|-------------------------|------------|---------------|--|
| Year | % | One Night % | % One Week | Months (3) % | Months (6) % | % One Year | % (One Night) | |
| 2002 | 4.500 | | 5.500 | 3.000 | 3.450 | | | |
| 2003 | 2.500 | | 3.500 | 2.100 | 2.150 | | 2.000 | |
| 2004 | 3.750 | 4.000 | 4.750 | 2.850 | 3.200 | | 2.250 | |
| 2005 | 6.500 | | 7.500 | 6.200 | 6.950 | 6.850 | 4.500 | |
| 2006 | 7.500 | | 8.500 | 6.700 | 6.862 | 6.850 | 5.250 | |
| 2007 | 7.359 | 7.039 | 8.500 | 6.365 | 6.508 | _ | 5.109 | |

The Interest Rates on Monetary Policy Instruments (2002-2007)

6- Interbank Lending Rates (JODIBOR)

The changes of interest rates on interbank lending (JODIBOR) were as follows during 2007:

- Average interest rates on lending for one night rose to 5.904 per cent in 2007, 35 basis points higher than the rate in 2006.
- Average interest rates on lending for week rose to 6.219 in 2007, 33 basis points higher than the rate in 2006.
- Average interest rates on lending for one month rose to 6.492 per cent in 2007, 12 basis points higher than the rate in 2006.
- Average interest rates on lending for three months declined to 6.756 per cent in 2007, six basis points lower than the rate in 2006.
- Average interest rates on lending for six months dropped to 7.005 per cent in 2007, 36 basis points lower than the rate in 2006.
- Average interest rates on lending for one year fell to 7.411 per cent in 2007 37 basis points lower than the rate in 2006.

| Perio | d | O/N | ONE WEEK | ONE MONTH | THREE MONTHS | SIX MONTHS | ONE YEAR |
|-------|---|-------|----------|-----------|--------------|------------|----------|
| 200 | 5 | 5.552 | 5.885 | 6.372 | 6.814 | 7.364 | 7.780 |
| 200 | 7 | 5.904 | 6.219 | 6.492 | 6.756 | 7.005 | 7.411 |

Inter-Bank Lending Interest Rates (JODIBOR) in (2006-2007)

The following table shows monthly changes of average interest rates on interbank lending during 2007 for all maturities (overnight, one week, one month, three months and one year).

- Overnight (O/N): Average interest rates on overnight lending fluctuated during 2007. The highest (6.6) was recorded during February and the lowest (4.995) was registered during December. The average coefficient of variation stood at (1.7241) in 2007 with October registering the highest value at 2.6787 and December posting the lowest at 0.7251.
- One Week: Average interest rates on lending for a one-week maturity fluctuated during 2007. The highest (6.780) was recorded during February and the lowest (5.442) was posted during December. The average coefficient of variation stood at (2.2563) in 2007 with the highest value reaching (3.2402) in November and the lowest (1.4211) in January.
- One Month: Average interest rates on lending for a one-month maturity fluctuated during 2007. The highest (6.928) was registered in March and the lowest (5.909) was registered in December. The average coefficient of variation stood at (2.3501) in 2007 with the highest value reaching (3.8036) in December and the lowest (1.3583) in March.
- Three Months: Average interest rates on lending for three months maturity dropped during 2007 to (6.756), six basis points lower than the 2006 average. The highest (7.080) was registered during March and the decline continued to the lowest 6.249 value during December. The average coefficient of variation for three months maturity stood at (1.2621) in 2007 with the highest value reaching (1.8340) during August and the lowest (0.7981) during April.
- Six Months: Average interest rates on lending for six months maturity declined gradually, since the beginning of 2007 when the highest value (7.297) was registered during January. The continued decline resulted in the lowest value at (6.395) during December. Average interest rates on lending for six months maturity dropped in 2007 to (7.005), 36 basis points lower than the 2006 average. The average coefficient of variation for six months maturity stood at (1.2210) with the highest value reaching (1.7782) during August and the lowest (0.6249) in March.
- One Year: Average interest rates on lending for one year fell gradually since the beginning of 2007 when the highest value (7.750) was registered during January. As the decline continued, the lowest value (6.855) was recorded in December. Average interest rates on lending for one year dropped in 2007 to (7.411), 37 basis points lower than the 2006 average. The average coefficient of variation for one year stood at (1.7651) with the highest value reaching (2.2464) in January and the lowest (0.8199) in November.

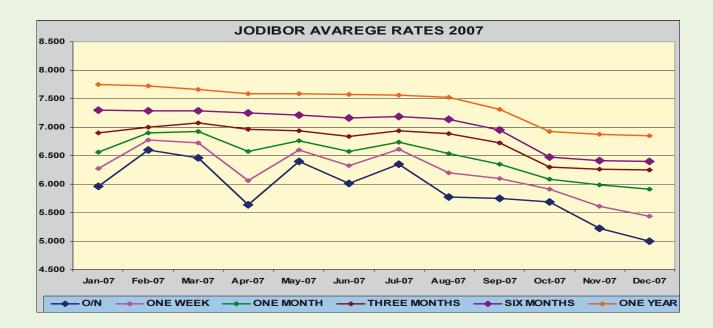
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| DATE | O/N | ONE WEEK | ONE MONTH | THREE MONTHS | SIX MONTHS | ONE YEAR |
|---------|-------|----------|-----------|--------------|------------|----------|
| Jan-07 | 5.963 | 6.276 | 6.565 | 6.902 | 7.297 | 7.750 |
| Feb-07 | 6.600 | 6.780 | 6.904 | 6.998 | 7.293 | 7.724 |
| Mar-07 | 6.458 | 6.720 | 6.928 | 7.080 | 7.284 | 7.657 |
| Apr-07 | 5.632 | 6.062 | 6.573 | 6.963 | 7.254 | 7.592 |
| May-07 | 6.396 | 6.597 | 6.758 | 6.938 | 7.211 | 7.584 |
| Jun-07 | 6.017 | 6.321 | 6.572 | 6.839 | 7.166 | 7.575 |
| Jul-07 | 6.349 | 6.613 | 6.736 | 6.934 | 7.182 | 7.557 |
| Aug-07 | 5.773 | 6.199 | 6.540 | 6.891 | 7.139 | 7.524 |
| Sep-07 | 5.756 | 6.100 | 6.353 | 6.721 | 6.947 | 7.318 |
| Oct-07 | 5.687 | 5.908 | 6.087 | 6.295 | 6.476 | 6.924 |
| Nov-07 | 5.219 | 5.606 | 5.981 | 6.258 | 6.414 | 6.877 |
| Dec-07 | 4.995 | 5.442 | 5.909 | 6.249 | 6.395 | 6.855 |
| AVERAGE | 5.904 | 6.219 | 6.492 | 6.756 | 7.005 | 7.411 |
| MAX | 6.600 | 6.780 | 6.928 | 7.080 | 7.297 | 7.750 |
| MIN | 4.995 | 5.442 | 5.909 | 6.249 | 6.395 | 6.855 |

Inter-Bank Lending Interest Rates (JODIBOR) in 2007



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جم : RDAN

بوك في الأردن Association

F) Syndicated Loans

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Syndicated Loans in 2007

| Bank's Name | Number of Loans | Economic Sectors | Volume of | Participation | % Ratio to Total | |
|--------------------------------------|-----------------|--|------------|---------------|------------------|-------|
| | Participated in | Economic Sectors | Million JD | Million USD | Dinar | USD |
| Arab Bank | 2 | Tourism + Government | 13.00 | 0 | 29.0 | 0 |
| Jordan Ahli Bank | 8 | Housing + Health + Tourism + Telecommunication + Energy | 9.54 | 16.78 | NA | NA |
| Cairo Amman Bank | 1 | Services | 5.00 | 0 | 10 | 0 |
| Bank of Jordan | 1 | Energy | 5.00 | 0 | 10 | 0 |
| The Housing Bank for Trade & Finance | 21 | Water + Education + Energy + Health + Services + Tourism + Mining | 70.00 | 39.30 | 34.3 | 15.94 |
| Jordan Kuwaiti Bank | 5 | Hotels + Services + Maintenance | 25.15 | 3.9 | 17.64 | 2.43 |
| Arab Jordan Investment Bank | 1 | Stock | 10.00 | 0 | 20 | 0 |
| Jordan Commercial Bank | 0 | NA | NA | NA | NA | NA |
| Jordan Islamic Bank | 0 | NA | NA | NA | NA | NA |
| Jordan Investment & Finance Bank | 8 | Services + Military Housing + Energy + Transportation + Industry | 9.2 | 5.55 | 12.53 | 5.81 |
| Arab Banking (Corporation) Jordan | 0 | NA | NA | NA | NA | NA |
| Union Bank | 2 | Health + Services | 0.826 | 0 | | |
| Societe General - Jordan | 0 | NA | NA | NA | NA | NA |
| Capital Bank | 7 | Industry + Business + Real stat | 5.0 | 17.5 | | |
| International Islamic Arab Bank | 0 | NA | NA | NA | NA | NA |
| HSBC | 1 | Services | 2 | 0 | 4.17 | 0 |
| Egyptian Arab Land Bank | 4 | Services + Construction | 7.567 | 1.985 | NA | 21 |
| Rafidain Bank | NA | NA | NA | NA | NA | NA |
| Citi Bank | 0 | 0 | 0 | 0 | 0 | 0 |
| Standard Chartered | NA | NA | NA | NA | NA | NA |
| Bank Audi | 1 | Energy | 5.7 | 0 | | |
| National Bank of Kuwait | 0 | 0 | 0 | 0 | 11.4 | 0 |
| BLOM Bank | 1 | Tourism | 8.0 | 0 | NA | NA |

G) Banking Services

1- New Banking Services

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The New Banking Services Introduced by the Banks in 2007

| Bank's Name | Number of services | The new banking services |
|--------------------------------------|--------------------------|--|
| | | Accepting loan applications via the bank's website |
| | | Upgrading the Automated Phone Banking service "Hala Arabi" |
| Arab Bank | 6 | Launching new website: www.arabbank.com.jo |
| | 0 | Online Cash Deposit Service available at 20 ATM locations |
| | | Electronic clearing |
| | | Accepting social security subscriptions |
| | | Call centre (Ahli Ahlan) |
| | | Operating the customers' management system |
| | | Launching the follow up collection unit |
| Jordan Ahli Bank | 8 | Launching the customers' follow-unit |
| Jordan Ann Bank | 0 | "Let's Go Places" campaign |
| | | "Know your customer programme |
| | | "My Business" revolving loan |
| | | Ahli premium banking service |
| | | Microfinance |
| Cairo Amman Bank | 4 | Internet banking |
| Cano Aminan Bank | 4 | SMS banking |
| | | Banking services via Jordan Post |
| | | Al-Hal programme for personal loans |
| | | Ma'ak credit cards programme |
| | | Mubarak programme for car loans |
| Bank of Jordan | 7 | Financing projects of Housing and Urban Development Department |
| | | Establishing 12 specialised centres for developing SMEs |
| | | Finance leasing |
| | | New campaign for savings accounts |
| The Housing Bank for Trade & Finance | NA | |
| | | Orange bill payment |
| Jordan Kuwaiti Bank | 4 | Social Security installment payments |
| Joiuali Kuwalu Dalik | 4 | Financing travel packages |
| | | Discounted certificates of deposit |

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| Arab Jordan Investment Bank | NA | |
|----------------------------------|----|---|
| | | Fuel loans |
| | | Medical loan |
| Jordan Commercial Bank | 5 | Golden Deposit Account |
| | | Social Security monthly payments collection |
| | | Two in one corporate card |
| | | Speed cash payments "Western Union" |
| Jordan Islamic Bank | 4 | Secure shopping via internet (VBV) |
| | 4 | Electronic cheque clearing |
| | | Camera surveillance for branches and ATMs |
| Jordan Investment & Finance Bank | NA | |
| | | Prepaid cards service |
| Arab Banking Corp./Jordan | 3 | ABC Online "Jordan" |
| | | Social Security subscription payments |
| Union Bank | 1 | Gold certificates |
| Societe General - Jordan | 1 | Assortment of credit cards |
| Capital Bank | 2 | Visa card: SMS service |
| | | Master card: SMS service |
| | | Car financing |
| | | Housing financing |
| International Islamic Arab Bank | 5 | Opening five new branches |
| | | Expanding ATM network |
| | | Establishing quality assurance unit |
| | | Premier centre |
| HSBC | 4 | My Rewards Points programme |
| libbe | 4 | Credit cover |
| | | Opening new branch in Abdoun |
| Egyptian Arab Land Bank | NA | |
| Rafidain Bank | NA | |
| Citi Bank | NA | |
| Standard Chartered | NA | |
| | | LCD loan |
| Bank Audi | 3 | Furniture loan |
| | | Scooter loan |
| National Bank of Kuwait | 1 | Visa cards |
| BLOM Bank | 1 | Visa card: SMS service |
| NA: Not Available | | |

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NA: Not Available

2- Electronic Banking Services (Via Internet)

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| Bank's Name | Website | Availability of Online services in Jordan | Retail e-banking | Corporate e-banking |
|--------------------------------------|----------------------------|--|---------------------|------------------------|
| Arab Bank | www.arabbank.com.jo | Yes | Yes | Yes |
| Jordan Ahli Bank | www.ahli.com | Yes | Yes | Yes |
| Cairo Amman Bank | www.cab.jo | Yes | Yes | No |
| Bank of Jordan | www.bankofjordan.com | Yes | Yes | Yes |
| The Housing Bank for Trade & Finance | www.hbtf.com | Yes | Yes | Yes |
| Jordan Kuwait Bank | www.jordan-kuwait-bank.com | Yes | Yes | Yes |
| Arab Jordan Investment Bank | www.ajib.com | Yes | Yes | Yes |
| Jordan Commercial Bank | www.jgbank.com.jo | No | No | No |
| Jordan Islamic Bank | www.jordanislamicbank.com | Yes | Yes | Yes |
| Jordan Investment & Finance Bank | www.jifbank.com | Yes | Yes | No |
| Arab Banking Corp. | www.arabbanking.com.jo | Yes | Yes | Yes |
| Union Bank | www.unionbankjo.com | Yes | Yes | Yes |
| Societe General Bank-Jordan | www.sgbj.com.jo | Yes | Yes | Yes |
| Capital Bank | www.capitalbank.jo | Yes | Yes | Yes |
| International Islamic Arab Bank | www.iiabank.com.jo | No | No | No |
| HSBC | www.jordan.hsbc.com | Yes | Yes | Yes |
| Egyptian Arab Land Bank | www.arakari.com.jo | No | No | No |
| Rafidain Bank | www.rafidain-bank.org | No | No | No |
| Citi Bank | www.citibank.com/jordan | NA | NA | NA |
| Standard Chartered | www.standardchartered.com | Yes | Yes | No |
| Bank Audi | www.audi.com.lb | Yes | Yes | Yes |
| National Bank of Kuwait | www.nbk.com | No | No | No |
| BLOM Bank | www.blom.com.lb | Yes | Yes | Yes |

NA: Not Available

Third: Ranking of Banks According to some 2007 Financial Indicators for the Year 2007

A) Ranking of Banks According to Total Assets for the Year 2007 (Only Jordan Branches)

| Bank's Name | Ranking 2007 | Assets (JD million) | Ratio to Total Assets % | Ranking 2006 |
|--------------------------------------|-----------------|------------------------|----------------------------|-----------------|
| Arab Bank | 1 | 6093.00 | 24.32 | 1 |
| The Housing Bank for Trade & Finance | 2 | 4132.60 | 16.49 | 2 |
| Jordan Kuwaiti Bank | 3 | 1752.00 | 6.99 | 3 |
| Jordan Islamic Bank* | 4 | 1596.83 | 6.37 | 4 |
| Jordan Ahli Bank | 5 | 1548.58 | 6.18 | 5 |
| Bank of Jordan | 6 | 1276.00 | 5.09 | 6 |
| Cairo Amman Bank | 7 | 1085.36 | 4.33 | 7 |
| Union Bank | 8 | 1056.30 | 4.22 | 8 |
| Capital Bank | 9 | 896.82 | 3.58 | 9 |
| Jordan Investment & Finance Bank | 10 | 707.37 | 2.82 | 10 |
| International Islamic Arab Bank | 11 | 594.00 | 2.37 | 12 |
| HSBC** | 12 | 587.07 | 2.34 | 11 |
| Arab Banking (Corporation) Jordan | 13 | 574.00 | 2.29 | 14 |
| Jordan Commercial Bank | 14 | 533.92 | 2.13 | 13 |
| Arab Jordan Investment Bank | 15 | 516.00 | 2.06 | 16 |
| Standard Chartered ** | 16 | 483.89 | 1.93 | 15 |
| Bank Audi | 17 | 400.00 | 1.60 | 17 |
| Egyptian Arab Land Bank | 18 | 304.95 | 1.22 | 18 |
| Citi Bank | 19 | 241.80 | 0.96 | 20 |
| Societe General - Jordan | 20 | 222.58 | 0.89 | 21 |
| BLOM Bank | 21 | 197.00 | 0.79 | 22 |
| National Bank of Kuwait | 22 | 173.30 | 0.69 | 19 |
| Rafidain Bank** | 23 | 84.03 | 0.34 | 23 |
| Total | | 25057.40 | 100.00 | |

Ranking of Banks According to Total Assets for the Year 2007

* The rank of Jordan Islamic Bank will be different when calculating the items apart from its statement.

B) Ranking of Banks According to Average Return on Assets for the Year 2007 (Only Jordan Branches)

Ranking of Banks According to Average Return on Assets for the Year 2007

| Bank's Name | Ranking 2007 | Average return on assets % | Ranking 2006 |
|--------------------------------------|--------------|----------------------------|--------------|
| Jordan Kuwaiti Bank | 1 | 3.20 | 7 |
| Standard Chartered ** | 2 | 2.88 | 1 |
| International Islamic Arab Bank | 3 | 2.80 | 13 |
| The Housing Bank for Trade & Finance | 4 | 2.60 | 2 |
| HSBC | 5 | 2.36 | 4 |
| Jordan Commercial Bank | 6 | 2.20 | 3 |
| National Bank of Kuwait | 7 | 1.90 | 8 |
| Citi Bank | 8 | 1.81 | 17 |
| Bank of Jordan | 9 | 1.62 | 10 |
| Jordan Islamic Bank * | 10 | 1.53 | 20 |
| Arab Banking (Corporation) Jordan | 11 | 1.49 | 5 |
| Cairo Amman Bank | 12 | 1.41 | 9 |
| Arab Bank | 13 | 1.30 | 12 |
| Union Bank | 14 | 1.22 | 15 |
| Arab Jordan Investment Bank | 15 | 1.20 | 16 |
| Capital Bank | 16 | 1.15 | 6 |
| Rafidain Bank ** | 17 | 1.10 | 21 |
| Jordan Investment & Finance Bank | 18 | 1.00 | 14 |
| Bank Audi | 19 | 1.00 | 22 |
| BLOM Bank | 20 | 1.00 | 18 |
| Societe General - Jordan | 21 | 0.96 | 11 |
| Jordan Ahli Bank | 22 | 0.58 | 19 |
| Egyptian Arab Land Bank | 23 | 0.46 | 23 |
| Average | | 1.60 | |

* The rank of Jordan Islamic Bank will be different when calculating the items apart from its statement.

| Bank's Name | Ranking 2007 | Deposits (JD million) | Ratio to Total Deposits % | Ranking 2006 |
|--------------------------------------|-----------------|--------------------------|------------------------------|-----------------|
| Arab Bank | 1 | 5312.20 | 30.46 | 1 |
| The Housing Bank for Trade & Finance | 2 | 3059.10 | 17.54 | 2 |
| Jordan Kuwaiti Bank | 3 | 1024.00 | 5.87 | 3 |
| Jordan Ahli Bank | 4 | 863.34 | 4.95 | 4 |
| Bank of Jordan | 5 | 857.10 | 4.91 | 5 |
| International Islamic Arab Bank | 6 | 609.00 | 3.49 | 17 |
| Cairo Amman Bank | 7 | 597.15 | 3.42 | 6 |
| Jordan Investment & Finance Bank | 8 | 593.91 | 3.40 | 10 |
| HSBC | 9 | 555.20 | 3.18 | 9 |
| Union Bank | 10 | 539.55 | 3.09 | 7 |
| Capital Bank | 11 | 503.45 | 2.89 | 8 |
| Jordan Islamic Bank * | 12 | 472.39 | 2.71 | 11 |
| Arab Banking (Corporation) Jordan | 13 | 443.00 | 2.54 | 14 |
| Standard Chartered ** | 14 | 412.79 | 2.37 | 13 |
| Arab Jordan Investment Bank | 15 | 343.00 | 1.97 | 15 |
| Jordan Commercial Bank | 16 | 315.66 | 1.81 | 12 |
| Bank Audi | 17 | 285.00 | 1.63 | 16 |
| Egyptian Arab Land Bank | 18 | 162.60 | 0.93 | 18 |
| BLOM Bank | 19 | 133.00 | 0.76 | 22 |
| Citi Bank | 20 | 109.90 | 0.63 | 19 |
| Societe General - Jordan | 21 | 109.59 | 0.63 | 21 |
| National Bank of Kuwait | 22 | 92.60 | 0.53 | 20 |
| Rafidain Bank** | 23 | 48.77 | 0.28 | 23 |
| Total | | 17442.30 | 100.00 | |

Ranking of Banks According to Total Deposits for the Year 2007

* The rank of Jordan Islamic Bank will be different when calculating the items apart from its statement.

D) Ranking of Banks According to Total Credit Facilities for the Year 2007 (Only Jordan Branches)

| Bank's Name | Ranking 2007 | Credit Facilities (JD million) | Ratio to Total Credit Facilities % | Ranking 2006 |
|--------------------------------------|-----------------|-----------------------------------|---------------------------------------|-----------------|
| Arab Bank | 1 | 2089.00 | 18.83 | 1 |
| The Housing Bank for Trade & Finance | 2 | 1590.40 | 14.34 | 2 |
| Jordan Kuwaiti Bank | 3 | 979.00 | 8.82 | 3 |
| Bank of Jordan | 4 | 695.30 | 6.27 | 4 |
| Jordan Islamic Bank* | 5 | 692.36 | 6.24 | 5 |
| Jordan Ahli Bank | 6 | 662.37 | 5.97 | 7 |
| Rafidain Bank ** | 7 | 508.53 | 4.58 | 6 |
| Cairo Amman Bank | 8 | 496.67 | 4.48 | 10 |
| Capital Bank | 9 | 489.30 | 4.41 | 8 |
| Union Bank | 10 | 455.50 | 4.11 | 9 |
| Jordan Investment & Finance Bank | 11 | 311.36 | 2.81 | 13 |
| International Islamic Arab Bank | 12 | 306.00 | 2.76 | 12 |
| HSBC | 13 | 298.12 | 2.69 | 15 |
| Arab Banking (Corporation) Jordan | 14 | 252.00 | 2.27 | 14 |
| Arab Jordan Investment Bank | 15 | 235.00 | 2.12 | 17 |
| Bank Audi | 16 | 189.00 | 1.70 | 19 |
| Standard Chartered ** | 17 | 181.16 | 1.63 | 16 |
| Egyptian Arab Land Bank | 18 | 164.21 | 1.48 | 18 |
| Societe General - Jordan | 19 | 154.69 | 1.39 | 20 |
| BLOM Bank | 20 | 120.00 | 1.08 | 21 |
| Jordan Commercial Bank | 21 | 99.00 | 0.89 | 11 |
| National Bank of Kuwait | 22 | 79.20 | 0.71 | 22 |
| Citi Bank | 23 | 46.10 | 0.42 | 23 |
| Total | | 11094.27 | 100.00 | |

Ranking of Banks According to Total Credit Facilities for the Year 2007

* The rank of Jordan Islamic Bank will be different when calculating the items apart from its statement.

E) Ranking of Banks According to Shareholders Equity for the Year 2007 (Only Jordan Branches)

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| Bank's Name | Ranking 2007 | Equity Rights (JD million) | Ratio to Total Equity Rights % | Ranking 2006 |
|--------------------------------------|-----------------|-------------------------------|-----------------------------------|-----------------|
| The Housing Bank for Trade & Finance | 1 | 823.70 | 24.57 | 1 |
| Arab Bank | 2 | 568.00 | 16.94 | 2 |
| Union Bank | 3 | 212.75 | 6.35 | 9 |
| Jordan Kuwaiti Bank | 4 | 205.00 | 6.11 | 4 |
| Jordan Ahli Bank | 5 | 186.80 | 5.57 | 3 |
| Capital Bank | 6 | 158.60 | 4.73 | 5 |
| Bank of Jordan | 7 | 148.60 | 4.43 | 6 |
| Jordan Islamic Bank | 8 | 133.48 | 3.98 | 8 |
| Cairo Amman Bank | 9 | 121.53 | 3.62 | 7 |
| Arab Jordan Investment Bank | 10 | 118.00 | 3.52 | 12 |
| Jordan Commercial Bank | 11 | 80.32 | 2.40 | 10 |
| Jordan Investment & Finance Bank | 12 | 79.95 | 2.38 | 11 |
| HSBC | 13 | 78.61 | 2.34 | 14 |
| International Islamic Arab Bank | 14 | 74.00 | 2.21 | 13 |
| Arab Banking (Corporation) Jordan | 15 | 67.00 | 2.00 | 15 |
| National Bank of Kuwait | 16 | 57.30 | 1.71 | 16 |
| Standard Chartered * | 17 | 47.45 | 1.42 | 17 |
| Bank Audi | 18 | 38.00 | 1.13 | 22 |
| BLOM Bank | 19 | 34.00 | 1.01 | 23 |
| Citi Bank | 20 | 33.70 | 1.01 | 19 |
| Rafidain Bank * | 21 | 32.11 | 0.96 | 18 |
| Societe General - Jordan | 22 | 27.19 | 0.81 | 20 |
| Egyptian Arab Land Bank | 23 | 26.59 | 0.79 | 21 |
| Total | | 3352.68 | 100.00 | |

Ranking of Banks According to Shareholders Equity for the Year 2007

F) Ranking of Banks According to Average Return on Shareholders Equity for the Year 2007 (Only Jordan Branches)

Ranking of Banks According to Average Return on Shareholders Equity for the Year 2007

| Bank's Name | Ranking 2007 | Average return on equity rights % | Ranking 2006 |
|--------------------------------------|-----------------|--------------------------------------|-----------------|
| Standard Chartered * | 1 | 29.92 | 1 |
| Jordan Kuwaiti Bank | 2 | 27.80 | 2 |
| International Islamic Arab Bank | 3 | 23.40 | 13 |
| HSBC | 4 | 20.98 | 3 |
| Jordan Islamic Bank | 5 | 18.48 | 8 |
| Jordan Commercial Bank | 6 | 15.00 | 10 |
| Bank of Jordan | 7 | 14.10 | 6 |
| Arab Bank | 8 | 13.50 | 4 |
| Citi Bank | 9 | 13.00 | 14 |
| Arab Banking (Corporation) Jordan | 10 | 12.85 | 5 |
| The Housing Bank for Trade & Finance | 11 | 12.40 | 9 |
| Cairo Amman Bank | 12 | 12.17 | 7 |
| Bank Audi | 13 | 11.40 | 19 |
| Jordan Investment & Finance Bank | 14 | 9.20 | 12 |
| BLOM Bank | 15 | 9.00 | 21 |
| Societe General - Jordan | 16 | 8.50 | 11 |
| National Bank of Kuwait | 17 | 6.90 | 18 |
| Capital Bank | 18 | 6.43 | 15 |
| Arab Jordan Investment Bank | 19 | 6.40 | 16 |
| Union Bank | 20 | 6.06 | 17 |
| Egyptian Arab Land Bank | 21 | 5.30 | 22 |
| Jordan Ahli Bank | 22 | 5.29 | 20 |
| Rafidain Bank* | 23 | 2.44 | 23 |
| Average | | 12.63 | |

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| Bank's Name | Ranking 2007 | Capital (JD million) | Ratio to Total Capital % | Ranking 2006 |
|--------------------------------------|-----------------|-------------------------|-----------------------------|-----------------|
| Arab Bank | 1 | 356.000 | 19.98 | 1 |
| The Housing Bank for Trade & Finance | 2 | 250.000 | 14.03 | 2 |
| Capital Bank | 3 | 123.000 | 6.90 | 3 |
| Jordan Ahli Bank | 4 | 110.000 | 6.17 | 4 |
| Bank of Jordan | 5 | 100.000 | 5.61 | 5 |
| Arab Jordan Investment Bank | 6 | 100.000 | 5.61 | 13 |
| Union Bank | 7 | 95.000 | 5.33 | 10 |
| Cairo Amman Bank | 8 | 75.000 | 4.21 | 7 |
| Jordan Kuwaiti Bank | 9 | 75.000 | 4.21 | 6 |
| Jordan Islamic Bank | 10 | 65.000 | 3.65 | 8 |
| Jordan Commercial Bank | 11 | 63.250 | 3.55 | 9 |
| Arab Banking (Corporation) Jordan | 12 | 56.000 | 3.14 | 12 |
| Jordan Investment & Finance Bank | 13 | 55.000 | 3.09 | 14 |
| National Bank of Kuwait | 14 | 50.000 | 2.81 | 11 |
| International Islamic Arab Bank | 15 | 40.000 | 2.24 | 15 |
| Bank Audi | 16 | 31.300 | 1.76 | 19 |
| BLOM Bank | 17 | 30.000 | 1.68 | 20 |
| Societe General - Jordan | 18 | 26.971 | 1.51 | 16 |
| Citi Bank | 19 | 23.500 | 1.32 | 17 |
| Egyptian Arab Land Bank | 20 | 20.000 | 1.12 | 18 |
| HSBC | 21 | 14.000 | 0.79 | 21 |
| Standard Chartered * | 22 | 13.000 | 0.73 | 22 |
| Rafidain Bank * | 23 | 10.000 | 0.56 | 23 |
| Total | | 1782.021 | 100.00 | |

Ranking of Banks According to Capital for the Year 2007

H) Ranking of Banks According to Net Pretax Profit for the Year 2007 (Only Jordan Branches)

| Bank's Name | Ranking 2007 | Net pretax profit (JD million) | Ratio to Total Net pretax profit % | Ranking 2006 |
|--------------------------------------|-----------------|-----------------------------------|---------------------------------------|-----------------|
| The Housing Bank for Trade & Finance | 1 | 138.20 | 24.19 | 1 |
| Arab Bank | 2 | 110.00 | 19.25 | 2 |
| Jordan Kuwaiti Bank | 3 | 53.40 | 9.35 | 3 |
| Bank of Jordan | 4 | 34.80 | 6.09 | 4 |
| Jordan Islamic Bank | 5 | 34.40 | 6.02 | 8 |
| HSBC | 6 | 25.65 | 4.49 | 9 |
| Jordan Ahli Bank | 7 | 21.46 | 3.76 | 7 |
| Cairo Amman Bank | 8 | 19.55 | 3.42 | 5 |
| Standard Chartered * | 9 | 19.04 | 3.33 | 10 |
| Union Bank | 10 | 18.17 | 3.18 | 11 |
| International Islamic Arab Bank | 11 | 16.00 | 2.80 | 12 |
| Capital Bank | 12 | 13.49 | 2.36 | 6 |
| Jordan Commercial Bank | 13 | 12.41 | 2.17 | 15 |
| Arab Banking (Corporation) Jordan | 14 | 11.30 | 1.98 | 14 |
| Jordan Investment & Finance Bank | 15 | 10.45 | 1.83 | 13 |
| Arab Jordan Investment Bank | 16 | 8.00 | 1.40 | 16 |
| Citi Bank | 17 | 6.00 | 1.05 | 18 |
| National Bank of Kuwait | 18 | 5.70 | 1.00 | 17 |
| Bank Audi | 19 | 4.90 | 0.86 | 21 |
| BLOM Bank | 20 | 3.50 | 0.61 | 20 |
| Societe General - Jordan | 21 | 3.33 | 0.58 | 19 |
| Rafidain Bank* | 22 | 1.39 | 0.24 | 22 |
| Egyptian Arab Land Bank * | 23 | 0.18 | 0.03 | 23 |
| Total | | 571.32 | 100.00 | |

Ranking of Banks According to Net Pretax Profit for the Year 2007

I) Ranking of Banks According to Number of Employees for the Year 2007 (Only Jordan Branches)

Bank's Name Ranking 2007 **Number Of Employees** Ranking 2006 Arab Bank The Housing Bank for Trade & Finance Jordan Islamic Bank Cairo Amman Bank Bank of Jordan Jordan Ahli Bank Jordan Kuwaiti Bank Jordan Commercial Bank Union Bank Arab Banking (Corporation) Jordan HSBC Arab Jordan Investment Bank International Islamic Arab Bank Capital Bank Standard Chartered * Egyptian Arab Land Bank Jordan Investment & Finance Bank Societe General - Jordan Bank Audi BLOM Bank Citi Bank National Bank of Kuwait Rafidain Bank* Total

Ranking of Banks According to Number of Employees for the Year 2007

J) Ranking of Banks According to Average Assets Per Employee for the Year 2007 (Only Jordan Branches)

Ranking of Banks According to Average Assets Per Employee for the Year 2007

| Bank's Name | Ranking 2007 | One thousand Dinars per employee | Ranking 2006 |
|--------------------------------------|--------------|-------------------------------------|--------------|
| Citi Bank | 1 | 3555.88 | 2 |
| Capital Bank | 2 | 3191.53 | 4 |
| National Bank of Kuwait | 3 | 2888.33 | 1 |
| Jordan Investment & Finance Bank | 4 | 2863.85 | 3 |
| Bank Audi | 5 | 2739.73 | 8 |
| Rafidain Bank* | 6 | 2710.65 | 5 |
| Union Bank | 7 | 2614.60 | 7 |
| Jordan Kuwaiti Bank | 8 | 2336.00 | 9 |
| The Housing Bank for Trade & Finance | 9 | 2293.34 | 10 |
| Arab Bank | 10 | 2106.85 | 11 |
| Standard Chartered * | 11 | 1826.00 | 12 |
| International Islamic Arab Bank | 12 | 1783.78 | 6 |
| BLOM Bank | 13 | 1576.00 | 13 |
| HSBC | 14 | 1493.82 | 14 |
| Arab Banking (Corporation) Jordan | 15 | 1442.21 | 16 |
| Arab Jordan Investment Bank | 16 | 1376.00 | 15 |
| Jordan Ahli Bank | 17 | 1238.86 | 19 |
| Jordan Islamic Bank | 18 | 1195.52 | 21 |
| Egyptian Arab Land Bank | 19 | 1172.88 | 18 |
| Jordan Commercial Bank | 20 | 1148.22 | 17 |
| Bank of Jordan | 21 | 986.09 | 20 |
| Societe General - Jordan | 22 | 984.87 | 23 |
| Cairo Amman Bank | 23 | 781.40 | 22 |
| Average | | 1926.37 | |

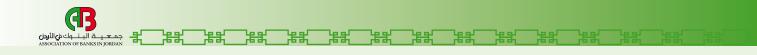
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Ranking of Banks According to Net Profit (Before Tax) Per Employee for the Year 2007

| Bank's Name | Ranking 2007 | One thousand Dinars per employee | Ranking 2006 |
|--------------------------------------|--------------|-------------------------------------|--------------|
| National Bank of Kuwait | 1 | 95.00 | 1 |
| Citi Bank | 2 | 88.24 | 3 |
| The Housing Bank for Trade & Finance | 3 | 76.69 | 5 |
| Standard Chartered * | 4 | 71.85 | 4 |
| Jordan Kuwaiti Bank | 5 | 71.20 | 6 |
| HSBC | 6 | 65.27 | 7 |
| International Islamic Arab Bank | 7 | 48.05 | 11 |
| Capital Bank | 8 | 48.01 | 2 |
| Union Bank | 9 | 44.98 | 9 |
| Rafidain Bank * | 10 | 44.84 | 10 |
| Jordan Investment & Finance Bank | 11 | 42.31 | 8 |
| Arab Bank | 12 | 38.04 | 12 |
| Bank Audi | 13 | 33.56 | 21 |
| Arab Banking (Corporation) Jordan | 14 | 28.39 | 13 |
| BLOM Bank | 15 | 28.00 | 15 |
| Bank of Jordan | 16 | 26.89 | 14 |
| Jordan Commercial Bank | 17 | 26.69 | 19 |
| Jordan Islamic Bank | 18 | 21.35 | 22 |
| Arab Jordan Investment Bank | 19 | 21.33 | 16 |
| Jordan Ahli Bank | 20 | 17.17 | 20 |
| Societe General - Jordan | 21 | 14.73 | 17 |
| Cairo Amman Bank | 22 | 14.07 | 18 |
| Egyptian Arab Land Bank | 23 | 0.69 | 23 |
| Average | | 42.06 | |



Fourth: Human Resources Working in Banks

A) Number of Employees

For the fourth consecutive year, there was noticeable increase in the size of the human resources working in banks. The number of employees in banks rose by 6.2 per cent or 872 workers to 15037 persons in 2007 from 14165 persons in 2006.

| Year | Males | Relative Distribution % | Females | nales Relative Distribution % | | Growth Rate % |
|------|-------|-------------------------|---------|-------------------------------|-------|---------------|
| 2004 | 8715 | 70.1 | 3714 | 29.9 | 12429 | 4.3 |
| 2005 | 9135 | 69.3 | 4047 | 30.7 | 13182 | 6.1 |
| 2006 | 9701 | 68.5 | 4464 | 31.5 | 14165 | 7.5 |
| 2007 | 10160 | 67.44 | 4905 | 32.56 | 15065 | 6.4 |

The Distribution of Employees by Sex (2004-2007)

The distribution of employees by sex showed that the number of males increased by 441 persons to 10142 employees in 2007 compared to 9701 workers in 2006. Despite the absolute rise in the number of males, their percentage of total employees regressed from 68.5 per cent in 2006 to 67.45 per cent in 2007. This rise was accompanied by an increase in the number of females to 4895 persons, 431 workers more than the 4464 employees at the end of 2006. As such, female workers accounted for 32.55 per cent of the total number of workers at the end of 2007.

B) Resignations and Appointments

Banks appointed 3148 persons in the past year compared to 2761 persons in the previous year. The number of those who left for all reasons reached 2107 persons in 2007 compared to 1778 persons in 2006.

| Year | Resignations* | Appointments | Staff Turnover Rate % |
|------|---------------|--------------|-----------------------|
| 2004 | 1015 | 1554 | 8.17 |
| 2005 | 1341 | 2094 | 10.17 |
| 2006 | 1778 | 2761 | 12.55 |
| 2007 | 2131 | 3168 | 14.15 |

Resignations and Appointments (2004-2007)

* Resignations include all employees who resigned willingly, Resignations ... etc.

Accordingly, 2007 was a year marked by a higher turnover of staff (total resignations \div total employees x 100) which rose to 14.01 per cent in 2007 compared to 12.55 per cent in 2006.

The academic level of the employees continued to improve in 2007 as the rate of those who hold university degrees (bachelor, master and doctorate certificates) reached 63 per cent of the total number of employees compared to 59.7 per cent in the year 2006. By contrast, the workers who hold Tawjihi certificates continued to decline. Those employees accounted for 8.5 per cent in 2007 down from 9.5 per cent in 2006. Rate of employees with diploma degrees went down from 20.0 per cent in 2006 to 18.9 per cent in 2007. Rate of workers whose education is less than Tawjihi dropped from 10.7 per cent in 2006 to 9.7 per cent in 2007.

| Year | Doct | Doctorate Master | | BA | | Diploma | | Tawjihi | | Without Tawjihi | | Total | |
|------|------|------------------|-----|-----|------|---------|------|---------|------|-----------------|------|-------|-------|
| | # | % | # | % | # | % | # | % | # | % | # | % | Total |
| 2004 | 17 | 0.1 | 657 | 5.3 | 5853 | 47.1 | 2963 | 23.9 | 1520 | 12.2 | 1419 | 11.4 | 12429 |
| 2005 | 19 | 0.1 | 748 | 5.6 | 6582 | 50.0 | 2992 | 22.7 | 1389 | 10.6 | 1452 | 11.0 | 13182 |
| 2006 | 24 | 0.2 | 781 | 5.5 | 7654 | 54.0 | 2841 | 20.1 | 1347 | 9.5 | 1518 | 10.7 | 14165 |
| 2007 | 26 | 0.2 | 834 | 5.5 | 8638 | 57.3 | 2844 | 18.9 | 1268 | 8.4 | 1455 | 9.7 | 15065 |

The Distribution of Employees According to their Education Qualifications (2004-2007)

D) Classification of Employees by Age:

The rate of employees aged less than 25-years-old rose from 16.3 per cent in 2006 to 16.8 per cent in 2007 whereas the rate of those aged 25-39 years dropped from 55.1 per cent in 2006 to 54.4 per cent in 2007. The rate of workers whose age is between 40-59 increased from 27.9 per cent in 2006 to 28.3 per cent in 2007 but the number of those who exceeded the age of 60 years and were still working came down from 99 persons to 78 persons representing only 0.5 per cent of the overall number of employees.

| | | | 1 0 | | 0 | | 0 | | |
|------|--------------------|------|-------------|----------|------------|------|-----------|-------|-------|
| Veen | Less than 25 years | | years 25-39 | | yeas 40-59 | | More than | Tatal | |
| Year | Number | % | Number | Number % | | % | Number | % | Total |
| 2004 | 1732 | 13.9 | 7018 | 56.5 | 3584 | 28.8 | 95 | 0.8 | 12429 |
| 2005 | 1897 | 14.4 | 7231 | 54.8 | 3938 | 29.9 | 116 | 0.9 | 13182 |
| 2006 | 2305 | 16.3 | 7812 | 55.1 | 3949 | 27.9 | 99 | 0.7 | 14165 |
| 2007 | 2541 | 16.9 | 8196 | 54.4 | 4251 | 28.2 | 77 | 0.5 | 15065 |

The Distribution of Employees According to their Age (2004-2007)

E) Employees' Social Status:

The rate of workers who were single in 2007 declined to 42.2 per cent from 45 per cent in 2006 whereas those who were married rose from 55.0 per cent to 57.8 per cent.

| Year | Single | s | Marri | ed | Total |
|------|--------|------|--------|------|-------|
| | Number | % | Number | % | Totai |
| 2004 | 4135 | 23.3 | 8294 | 66.7 | 12429 |
| 2005 | 4757 | 36.1 | 8425 | 63.9 | 13182 |
| 2006 | 6376 | 45.0 | 7789 | 55.0 | 14165 |
| 2007 | 6364 | 42.2 | 8701 | 57.8 | 15065 |

The Distribution of Employees According to their Social Status (2004-2007)

F) Geographical Distribution of Employees:

The number of banks employees in Amman totaled 12,643 persons or 84.08 per cent of total bank employees. Irbid governoate accounted for 5.01 per cent of total bank employees followed by Zarqa governorate (3.61 per cent). In Aqaba governorate, the rate stood at 1.57 per cent followed by Karak governorate (1.30 per cent) and then Balqa governorate (1.12 per cent). In other governorates, the rate did not exceed one per cent in any of them.

Governorate **Number Of Employees** Geographical distribution of employees Amman 12675 84.14 754 Irbid 5.00 Zarqa 538 3.57 236 Aqaba 1.57 Balqa' 168 1.12 Al Karak 196 1.30 102 Mafraq 0.68 Madaba 120 0.80 Jerash 83 0.55 79 Maan 0.52 Tafileh 53 0.35 61 Ajloun 0.40 Total 15065 100.00

Geographical Distribution of Employees in 2007

The geographical concentration of employees per Governorate =

(# of banks employees in the Governorate / total # of banks employees) x 100%

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The Distribution of Employees According to Governorates in 2007

| | | mpr | -jees | | | 5.0 (| | nora | | | | |
|--------------------------------------|-------|-------|-------|--------|-------|-------|-------|------|--------|--------|---------|--------|
| Bank's Name | Amman | Irbid | Zarqa | Balqa' | Aqaba | Karak | Madab | Maan | Jerash | Alloun | Tafileh | Mafraq |
| Arab Bank | 2686 | 46 | 61 | 10 | 22 | 11 | 10 | 14 | 11 | 3 | 8 | 10 |
| Jordan Ahli Bank | 1048 | 51 | 31 | 30 | 16 | 16 | 14 | 12 | 10 | 0 | 12 | 10 |
| Cairo Amman Bank | 1147 | 78 | 44 | 31 | 21 | 30 | 9 | 0 | 9 | 0 | 0 | 20 |
| Bank of Jordan | 1056 | 111 | 32 | 12 | 17 | 11 | 11 | 8 | 12 | 12 | 0 | 12 |
| The Housing Bank for Trade & Finance | 1393 | 138 | 91 | 12 | 41 | 33 | 25 | 16 | 12 | 15 | 13 | 13 |
| Jordan Kuwaiti Bank | 679 | 19 | 17 | 9 | 11 | 4 | 6 | 0 | 0 | 0 | 0 | 5 |
| Arab Jordan Investment Bank | 341 | 14 | 10 | 0 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Jordan Commercial Bank | 382 | 27 | 12 | 18 | 12 | 7 | 7 | 0 | 0 | 0 | 0 | 0 |
| Jordan Islamic Bank | 972 | 186 | 164 | 30 | 24 | 80 | 24 | 29 | 28 | 31 | 20 | 23 |
| Jordan Investment & Finance Bank | 221 | 7 | 9 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Arab Banking (Corporation) Jordan | 376 | 8 | 5 | 0 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Union Bank | 354 | 25 | 10 | 0 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Societe General - Jordan | 203 | 5 | 5 | 0 | 5 | 4 | 4 | 0 | 0 | 0 | 0 | 0 |
| Capital Bank | 267 | 4 | 5 | 0 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| International Islamic Arab Bank | 286 | 9 | 25 | 0 | 8 | 0 | 5 | 0 | 0 | 0 | 0 | 0 |
| HSBC | 393 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Egyptian Arab Land Bank | 222 | 9 | 11 | 0 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 9 |
| Rafidain Bank* | 28 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Citi Bank | 62 | 0 | 2 | 0 | 0 | 0 | 4 | 0 | 0 | 0 | 0 | 0 |
| Standard Chartered * | 247 | 8 | 0 | 0 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Bank Audi | 137 | 8 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| National Bank of Kuwait | 60 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BLOM Bank | 115 | 1 | 4 | 3 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 |
| Total | 12675 | 754 | 538 | 168 | 236 | 196 | 120 | 79 | 83 | 61 | 53 | 102 |

During 2007, the Association discussed and followed up on various issues that were submitted to it, especially by member banks. These issues were discussed in-depth by the concerned technical committees at the Association and the remarks/comments of the banks were communicated to the concerned authorities, which responded to them with a high degree of seriousness. Many of the remarks and suggestions that were presented by the Association, on behalf of the banks on various issues, were embraced.

Regarding training, the Association held several meetings, seminars, workshops, training courses and lectures during 2007 on subjects and issues that were of interest to the banking sector.

The Association also issued during 2007 a set of bulletins, reports and studies of concern to the Jordanian banking system.

Following are the Association's main activities during 2007:

A) Banking Issues Submitted by Member Banks

- 1- Credit concentrations and lowering the organizational capital by the amount of the bank's equity in the capital of a subsidiary company.
- 2- Subjecting cash collaterals, which guarantee credit facilities, to the law of the Deposit Insurance Corporation.
- 3- Canceling the lien from the records of the Securities Depository Centre without checking with the bank.
- 4- Imposing income tax on the deposits of banks from abroad.
- 5- The automated system for hypothecating shares at the Securities Depository Centre.
- 6- The special power of attorneys used by customers.
- 7- The revenue stamps on hypothecation documents.
- 8- Archiving documents electronically, after the lapse of certain time.

B) Instructions of Central Bank of Jordan (CBJ)

- 1- Instructions on managing and marketing portfolios and investment funds in foreign currencies for clients.
- 2- Instruction on control systems and internal audit.
- 3- Instructions on branching out
- 4- Instructions for calculating liquidity according to maturity scale.
- 5- Instructions on anti money-laundering and financing terrorism.
- 6- Guidebook on corporate governance for banks in Jordan.
- 7- Central Bank circular on components of credit percentage extended for real estate construction.
- 8- Problems that face the cashing of National Aid cheques.

C) Government Laws, Regulations and Decisions

- 1- Draft law amending the companies' law
- 2- Study of labour law draft
- 3- Law on leasing fixed assets and selling them to non-Jordanians and legal persons.
- 4- The new enforcement law No. 25 issued in 2007.
- 5- Decision of the Bureau for Interpretation of Laws giving priority to state treasury in collecting its dues.

D) Seminars, Lectures, and Training Courses

- 1- Meeting between the Minister of industry and trade and the chairman and members of he board of directors and representatives of the banking sector.
- 2- Minister of Justice acquaints the board of directors with the strategy for upgrading courts.
- 3- Monthly seminars:
 - First monthly seminar: "Insuring Deposits The legislation and the implementation.
 - Second monthly seminar: "The Construction Sector in Jordan To what Extent?
 - Third monthly seminar: "Finance Leasing in Jordan: Reality and Future"
 - Fourth monthly seminar: "Securitization"
 - Fifth monthly seminar: "Insuring Housing Loans"
 - Sixth monthly seminar: "Challenges Facing women entrepreneurs in Obtaining Bank Credit"
- 4- Seminar: "The National Employment and Training Project"
- 5- Seminar: Compliance
- 6- Workshops:
 - "Building the Early Warning System to Predict Banking Crisis"
 - "Accredited Entrepreneur"
 - "Managing Risks for Business Staff"
 - "Implementing Basel II Agreement / Management of Risks and Related Issues"
 - "IT Solutions for Risk Management"
 - "AML Compliance for Banks, with Special Emphasis on IT Solutions"
 - "New Practical Methods for Complying with Anti Money-Laundering for Banks"
 - "Management of Troubled Loans"
- 7- Training courses:
 - "Combating and Uncovering Credit Cards Fraud"
 - "The Comprehensive Security Programme"
 - "Public Relations, Protocol and Etiquette"

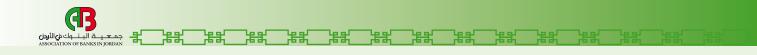


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- 8- Lectures
 - "Management of Risks and Applications of Basel II."
 - "Wages and Compensations System in Jordan."
 - "Security and Secure Electronic Transactions for Online Banking."

E) Other Activities and News

- 1- The general assembly meeting
- 2- Participation in "Demographic Investment Committee"
- 3- Participation in "The Committee for studying the business activity report issued by the World Bank.
- 4- Issuance of a number of publications and bulletins by the Association.
- 5- Formation of committees.



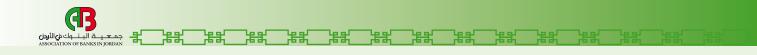


Sixth: Financial Statements and Auditor's Report for the year Ended December 31st 2007

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Independent Auditor's Report

Messrs Members of Association of Banks Association with juridical independent personality Amman – The Hashemite Kingdom of Jordan.

We have audited the accompanying financial statements of the Association of Banks – Association with juridical independent personality, which comprise the balance sheet as of December 31, 2007, The Income Statement and The Cash Flows for the year ended, and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

The Associations management is responsible for the preparation and fair presentation of these financial statements in accordance with international Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error, selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Association's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

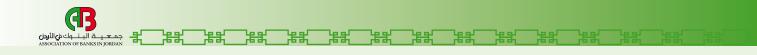
We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements give a true and fair view of (or ''present fairly, in all material respects.") the financial position of Association of Banks as of December 31 2007, and of its financial performance and its cash flows for the year ended in accordance with International Reporting Standards.

MA'MOUN FAROUKA LICENSED AUDITOR NO. 265 MA'MOUN FAROUKA & CO. AMMAN, March 16th 2008





Association of Banks

An Association with Juridical Independent Personality

Amman – The Hashemite Kingdom of Jordan

EXHIBIT A

BALANCE SHEET AS OF DECEMBER 31st 2007

| | | <u>2007</u> JD | <u>2006</u> JD |
|--|------|-------------------|-------------------|
| Assets | | | |
| Current Assets | Note | | |
| Cash on hand | | 1,000 | 1,300 |
| Cash at bank | 3 | 1,474,233 | 1,091,806 |
| Accounts Receivable | 4 | 19,003 | 28,217 |
| Refundable Deposits | | 1,132 | 982 |
| Prepaid Expenses | | <u>2,803</u> | <u>3,061</u> |
| Total Current Assets | | <u>1,498,171</u> | <u>1,125,366</u> |
| Non Current Assets | | | |
| Total Fixed Assets at Cost | | 2,240,376 | 2,215,707 |
| Accumulated Depreciation | | <u>(584,297)</u> | <u>(520,663)</u> |
| Net book value | 5 | <u>1,656,079</u> | <u>1,695,044</u> |
| <u>Total Assets</u> | | <u>3,154,250</u> | <u>2,820,410</u> |
| Liabilities & Accumulated Surplus | | | |
| <u>Current Liabilities</u> | | | |
| Credit Banks | | 2,024 | 5,563 |
| Account Payable | | 2,360 | 1,562 |
| Trustees Employee Income Tax | | 528 | 000 |
| Accrued Expenses | | 1,056 | 1,955 |
| Trustees | 6 | <u>13,955</u> | <u>19,955</u> |
| <u>Total Current Liabilities</u> | | <u>19,923</u> | <u>23,035</u> |
| Provision for Compensating the end of Employee Service | | <u>26,736</u> | <u>59,309</u> |
| Accumulated Surplus | | | |
| Retained Surplus | | 2,738,066 | 2,276,618 |
| Surplus for this year-Exhibit B | | <u>369,525</u> | <u>461,448</u> |
| Accumulated Surplus Total | | <u>3,107,591</u> | <u>2,738,066</u> |
| Total Liabilities & Accumulated Surplus | | <u>3,154,250</u> | <u>2,820,410</u> |

The Accompanying Notes From 1-9 Constitute an Integral Part of This Statement

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Association of Banks An Association with Juridical Independent Personality

Amman – The Hashemite Kingdom of Jordan

EXHIBIT B

REVENUES AND EXPENSES STATEMENT FOR THE YEAR ENDED DECEMBER 31st 2007

| | | <u>2007</u> JD | <u>2006</u> JD |
|---|------|-----------------------------|-------------------|
| Revenues | Note | | |
| Subscription Fees | | 795,320 | 796,738 |
| Revenues Other | | 5,306 | 10,163 |
| Revenue Halls Rent | | 5,500 | 3,250 |
| Bank Interest Revenue | | <u>73,743</u> | <u>40,298</u> |
| <u>Total Revenues</u> | | <u>879,869</u> | <u>850,449</u> |
| | | | |
| Banks Magazine | | | |
| Magazine Revenue | 7/A | 41,572 | 41,172 |
| Expenses Magazine :Less | 8/A | (38,610) | <u>(29,413)</u> |
| Banks Magazine Profit | | 2,962 | 11,759 |
| | | | |
| <u>Training Courses</u> | | | |
| Training courses Revenue | 7/B | 13,000 | 14,513 |
| Expenses Training courses :Less | 8/B | <u>(9,361)</u> | (10,604) |
| Profit (loss) from Training Courses | | 3,639 | 3,909 |
| | | | |
| Total Revenues & Gain from | | 886,470 | 866,117 |
| Banks Magazine and Training Courses | 0 | (514,705) | (101 (0)) |
| General & Administrative Expenses :Less | 9 | <u>(514,795)</u> (2,150) | <u>(404,669)</u> |
| Last year expenses | | <u>(2,150)</u> | <u>000</u> |
| <u>Year's Surplus – Exhibit A</u> | | <u>369,525</u> | <u>461,448</u> |

The Accompanying Notes From 1-9 Constitute an Integral Part of This Statement

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Association of Banks An Association with Juridical Independent Personality

Amman – The Hashemite Kingdom of Jordan

EXHIBIT C

CASH FLOWS STATEMENT FOR THE YEAR ENDED DECEMBER $31^{\rm st}\,2007$

| | <u>2007</u> | <u>2006</u> |
|--|------------------|------------------|
| | JD | <u>JD</u> |
| Cash Flows from Operating Activities | | |
| Surplus for the Year | 369.525 | 448,461 |
| End of service Compensating provision | (32,573) | 6.884 |
| Depreciation Expenses | 63,634 | <u>619,45</u> |
| Net Income Before Changes in Working Capital | 400,586 | 951,513 |
| (Increase) Decrease In Current Assets | | |
| Subscription fees | (149) | 000 |
| Account Receivables | 9,214 | (11,054) |
| Prepaid Expenses | 259 | (297) |
| Increase (Decrease) In Current Liabilities | | |
| Accounts Payable | 798 | (4,477) |
| Other Credit Balances | <u>(373)</u> | <u>(3,771)</u> |
| Net cash flow from operating activities | 410,335 | <u>352,494</u> |
| Cash Flow From Investment Activities | | |
| Changes in Fixed Assets | <u>(24,669)</u> | <u>6,080</u> |
| Cash Flow From Financing Activities | | |
| Credit Bank | <u>(3,539)</u> | (23,236) |
| Net increase in cash during the year | 382,127 | 477,196 |
| Cash balance in the beginning of the year | <u>1,093,106</u> | <u>615,910</u> |
| Cash balance in the end of the year | <u>1,475,233</u> | <u>1,093,106</u> |

The Accompanying Notes From 1-9 Constitute an Integral Part of This Statement

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Association of Banks An Association with Juridical Independent Personality Amman – The Hashemite Kingdom of Jordan

NOTES TO THE FINANCIAL STATEMENTS

1. The Registration And Objectives of The Association

The Association was registered on October 1st 1978 as an ordinary association which enjoys juridical personality and managerial & financial independency, under the associations and social societies law number (33) for the year 1966 and emendation number (9) for the year 1971, After the issuance of the Banks Law number (28) for the year 2000 the Association become an institution virtue the term of the banks law according to article (95) of that law. Where the reverence Council of Ministers issued in the March 29th 2005, (Association of Banks) regulation number (35) for the year 2005, and published it in the Official Gazette (4707 edition) of May 16th 2005.

The Association Aims at Raising and Uplifting the Banking Business by:

- Supporting the advantages of members and coordination between them to inquest their common behalf.
- Developing and modernizing the banks services.
- Stabilizing the concept of bank business and bank business customs and following a unified regulations and procedures for this purpose

2. Significant Accounting Policies

A. Fixed Assets are depreciated at the Cost According to Straight – Line Depreciation Method.

| Lands | - |
|--------------------|-----|
| Constructions | 2% |
| Furniture | 10% |
| Equipments & Tools | 15% |
| Computer devices | 20% |
| Books | 10% |

B. The Association follows Cash Basis in showing the Banks Magazine Subscription Revenue, whereas it follows the Accrual Basis to record other monetary treatments.

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3. Cash at Banks

This item consists of the following:-

| | <u>2007</u> | <u>2006</u> |
|--------------------------------|------------------|------------------|
| | JD | JD |
| Union bank / Deposit acc. | 1,023,317 | 000 |
| Arab bank / Deposit account | 440,649 | 574,632 |
| Housing bank / Current account | 822 | 4,735 |
| Housing bank / Deposit account | <u>9,445</u> | <u>512,439</u> |
| Total | <u>1,474,233</u> | <u>1,091,806</u> |

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4. Accounts Receivable

This item consists of the following:-

| | <u>2007</u> | <u>2006</u> |
|--------------------|---------------|---------------|
| | JD | <u>JD</u> |
| Members accounts | 13,153 | 25,859 |
| Employees accounts | 3 | 3 |
| Other accounts | <u>5,847</u> | <u>2,355</u> |
| Total | <u>19,003</u> | <u>28,217</u> |

5. Fixed Assets

This item consists of the following:-

| Cost | | | | |
|----------------------------|---------------|------------|------------|---------------|
| | 31/12/2007 | Additions | Omissions | 31/12/2006 |
| Association>s land | 326,477 | 000 | 000 | 326,477 |
| Association>s Construction | 1,557,388 | 000 | 000 | 1,557,388 |
| Equipment & tools | 135,906 | 11,777 | 000 | 124.129 |
| Furniture>s & decorations | 175,189 | 12,865 | 000 | 162,324 |
| Books | 7,816 | 27 | 000 | 7,789 |
| Cars | <u>37,600</u> | <u>000</u> | <u>000</u> | <u>37,600</u> |
| Total | 2,240,376 | 24,669 | 000 | 2,215,707 |

Accumulated Depreciation

| | 31/12/2007 | Additions | Omissions | 31/12/2006 |
|----------------------------|--------------|---------------|------------|----------------|
| Association>s land | 000 | 000 | 000 | 000 |
| Association>s construction | 311,430 | 31,148 | 000 | 280,282 |
| Equipments & Tools | 107,638 | 9,211 | 000 | 98,427 |
| Furniture & Decorations | 156,226 | 829,16 | 000 | 139,397 |
| Books | 3,363 | 806 | 000 | 2,557 |
| Cars | <u>5,640</u> | | <u>000</u> | <u>000</u> |
| | | <u>5,640</u> | | |
| Total | 584,297 | <u>63,634</u> | <u>000</u> | <u>520,663</u> |

Total Net Book Value of Fixed Assets <u>1,656,079</u>



6. Trustees

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This item consists of the following:-

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| | <u>2007</u> | <u>2006</u> |
|--|---------------|---------------|
| | JD | JD |
| The University Student Fund | 1,225 | 1,225 |
| The Information Technology Center Fund | <u>12,730</u> | <u>12,730</u> |
| Total Deposits | <u>13,955</u> | <u>13,955</u> |

7. Magazine & Training Courses Gains.

A. Magazine Revenues

This item consists of the following:-

| | <u>2007</u> | <u>2006</u> |
|---------------------------------|---------------|---------------|
| | JD | JD |
| Subscription Revenue | 26,964 | 26,268 |
| Advertisings Revenue | 14,435 | 14,732 |
| Sales Revenue | <u>173</u> | <u>172</u> |
| Total Revenue from the Magazine | <u>41,572</u> | <u>41,172</u> |

B. Training courses Revenues This item consists of the following:-

| | <u>2007</u> | <u>2006</u> |
|--|---------------|---------------|
| | JD | JD |
| Bank Strategic Course | 000 | |
| | | 4,388 |
| Letter of Credit Course | 000 | 4,125 |
| Fraud combat Course | 000 | 6,000 |
| Public relations & Protocol Course | 2,350 | 000 |
| Building Course | 3,450 | |
| | | 000 |
| Credit Card Fraud Course | 2,400 | 000 |
| Security Program | <u>4,800</u> | <u>000</u> |
| Total Training Courses Revenues | <u>13,000</u> | <u>14,513</u> |



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8. Magazine & Training Courses Expenses

A. Magazine Expenses

This item consists of the following:-

| | <u>2007</u> | <u>2006</u> |
|-------------------------------|---------------|---------------|
| | JD | JD |
| Rewards | 8,385 | 13,735 |
| Printing | 29,334 | 15,085 |
| Miscellaneous | <u>891</u> | <u>593</u> |
| Total Banks Magazine Expenses | <u>38,610</u> | <u>29,413</u> |

B. Training courses Expenses

This item consists of the following:-

| | <u>2007</u> | <u>2006</u> |
|---------------------------------|--------------|---------------|
| | JD | <u>JD</u> |
| Bank Strategic Course | 000 | 1,293 |
| Letter of Credit Workshop | 000 | 1,112 |
| Fraud on Banks Course | 000 | |
| | | 1,010 |
| Public Relations & Protocol | 1,800 | 000 |
| Building Course | 891 | 000 |
| Credit Cards Fraud | 1,473 | 000 |
| Security Program | 3,243 | 000 |
| Free Training Courses | <u>1,954</u> | <u>7,189</u> |
| Total Training Courses Expenses | <u>9,361</u> | <u>10,604</u> |

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This item consists of the following:-

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| | <u>2007</u> | <u>2006</u> |
|--------------------------------|----------------|----------------|
| | JD | <u>JD</u> |
| Salaries and Wages | 169,524 | 177,553 |
| Social Security | 17,757 | 13,746 |
| Saving Fund | 11,694 | 11,856 |
| Consulting Expenses | 2,000 | 220 |
| Traveling & Transportation | 9,212 | 5,637 |
| Medical Expenses | 12,128 | 31,256 |
| Electricity & Water. | 8,046 | 6,778 |
| Hospitality & Cleaning | 9,928 | 5,578 |
| Post, Telephone &Internet | 10,436 | 9,977 |
| Real Estate Tax | 7,050 | 7,050 |
| Bank Commissions and Charges | 161 | 103 |
| Office Supplies | 000 | 53 |
| Stationary and Publications | 19,853 | 8,138 |
| Compensation End of Service | 15,863 | 6,884 |
| Maintenance & Repair Expenses | 7,997 | 6,179 |
| Cars & Motorbikes Expenses | 5,994 | 2,877 |
| Insurance | 2,641 | 2,745 |
| Garden Expenses | 348 | 47 |
| Depreciations | 63,634 | 61,282 |
| Auditing Fees | 1,160 | 812 |
| Public officer Notary Expenses | 589 | 600 |
| Tax on Deposit Expenses | 2,522 | 2,015 |
| Meetings & Parties | 3,354 | 10,415 |
| JODIBOR Project | 1,500 | 000 |
| Donations | 100,000 | 6,500 |
| External Membership | 737 | 000 |
| General Miscellaneous Expenses | 24,881 | 19,716 |
| Studies & Researches Expenses | 000 | 2,320 |
| Fuel Expenses | 3,534 | 2,131 |
| Employees Clothing>s Expenses | 1,216 | 2,076 |
| Translation Expenses | <u>1,036</u> | <u>125</u> |
| TOTAL | <u>514,795</u> | <u>404,669</u> |



